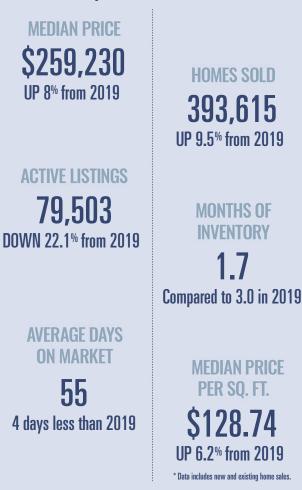


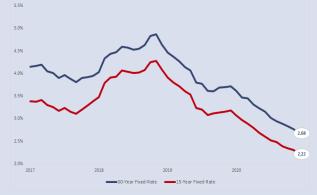
Texas by the numbers*



4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$64,034

MEDIAN HOUSEHOLD INCOME TEXAS

ACCORDING TO THE U.S. CENSUS BUREAU

Texas

\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0%
\$1,000,000+	1.8 %



The median price per square foot in Texas has increased 23.2% since 2016.

Dallas-Fort Worth-Arlington MSA

\$0 - \$99,999	1.4%
\$100,000 - \$199,999	14.3%
\$200,000 - \$299,999	36.8%
\$300,000 - \$399,999	23.1%
\$400,000 - \$499,999	11.2%
\$500,000 - \$749,999	8.8%
\$750,000 - \$999,999	2.3%
\$1,000,000+	2.1%

Houston-The Woodlands-Sugar Land MSA

2.6%
22.0%
37.3%
18.7%
8.4%
7.0 %
1.9%
2.1%

The availability of homes priced under \$200,000 has decreased 19.2% since 2016.

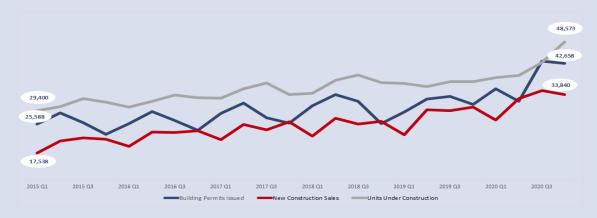
Austin-Round Rock MSA

\$0 - \$99,999	0.2%
\$100,000 - \$199,999	4.6%
\$200,000 - \$299,999	33.0%
\$300,000 - \$399,999	24.9%
\$400,000 - \$499,999	14.1%
\$500,000 - \$749,999	14.7%
\$750,000 - \$999,999	4.3%
\$1,000,000+	4.3%

San Antonio-New Braunfels MSA

\$0 - \$99,999	2.7%
\$100,000 - \$199,999	23.7%
\$200,000 - \$299,999	40.8%
\$300,000 - \$399,999	16.8%
\$400,000 - \$499,999	7.9%
\$500,000 - \$749,999	5.8%
\$750,000 - \$999,999	1.3%
\$1,000,000+	0.9%

NEW CONSTRUCTION Texas









153,428 **NEW BUILDING PERMITS ISSUED** IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES

	2020 Q4 Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate
Austin	\$1,265	▼ -1.8%	6.6%
Dallas	\$1,234	▼ -0.5%	6.5%
Houston	\$1,081	▼ -1.2%	6.0%
Fort Worth	\$1,031	▼ -0.2%	4.8%
Corpus Christi	\$987	▼ -0.1%	4.5%
San Antonio	\$984	▼ -0.7%	6.6%
Odessa-Midland	\$945	▼ -12.0%	9.6%
Laredo	\$898	▼ -0.1%	3.9%
Tyler	\$887	▼ -0.5%	4.2%
College Station-Bryan	\$880	▼ -1.3%	7.4%
Victoria	\$867	▲ 0.1%	4.6%
Beaumont	\$844	▲ 0.3%	6.3%
El Paso	\$836	▲ 0.8%	4.9%

	2020 Q4 Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate
Sherman-Denison	\$815	▼ -4.6%	4.1%
Waco	\$811	▲ 0.2%	2.7%
Killeen-Fort Hood	\$802	▲ 0.6%	3.3%
Lubbock	\$792	▲ 0.3%	5.9%
San Angelo	\$784	▼ -0.1%	4.1%
McAllen	\$768	▼ -0.3%	5.0%
Abilene	\$761	▼ -0.4%	3.9%
Amarillo	\$755	▲ 0.3%	5.3%
Longview	\$754	▲ 0.0%	5.2%
Wichita Falls	\$718	▲ 0.5%	5.3%
Brownsville-Harlingen	\$714	▲ 0.4%	3.4%
Texarkana	\$687	▲ 0.0%	4.1%

Abilene Metropolitan Statistical Area



Abilene MSA by the numbers*

MEDIAN PRICE \$188,950 UP 9.2% from 2019

ACTIVE LISTINGS 538 DOWN 16.6% from 2019

> AVERAGE DAYS ON MARKET

54 3 days less than 2019 HOMES SOLD 2,715 UP 13.8% from 2019

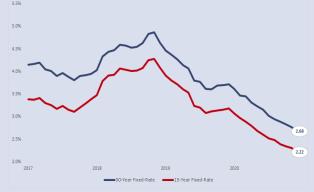
> MONTHS OF INVENTORY 1.6

Compared to 3.0 in 2019

MEDIAN PRICE PER SQ. FT. \$110.24 UP 7.5% from 2019 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$54,808

MEDIAN HOUSEHOLD INCOME

ABILENE

ACCORDING TO THE U.S. CENSUS BUREAU

Abilene MSA

\$0 - \$99,999	12.9%
\$100,000 - \$199,999	43.0%
\$200,000 - \$299,999	29.5%
\$300,000 - \$399,999	9.6%
\$400,000 - \$499,999	3.2%
\$500,000 - \$749,999	1.5%
\$750,000 - \$999,999	0.2%
\$1,000,000+	0.1%



The median price per square foot in Abilene has increased 23.5% since 2016.

Taylor County

\$0 - \$99,999	10.5%
\$100,000 - \$199,999	43.1%
\$200,000 - \$299,999	30.8%
\$300,000 - \$399,999	10.2%
\$400,000 - \$499,999	3.5%
\$500,000 - \$749,999	1.7%
\$750,000 - \$999,999	0.2%
\$1,000,000+	l 0.1 %



The availability of homes priced under \$200,000 has decreased 16.1% since 2016.

Jones County

39.1%
39.0%
16.4%
3.4%
1.4%
0.7%
0.0%
0.0%

Runnels County

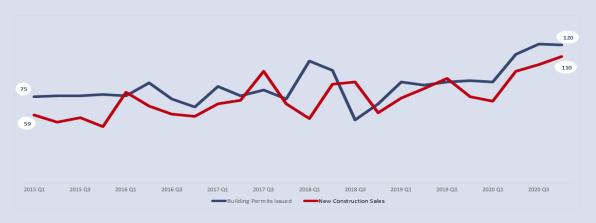
\$0 - \$99,999	43.6%
\$100,000 - \$199,999	33.3%
\$200,000 - \$299,999	18.0%
\$300,000 - \$399,999	5.1 %
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

Unless otherwise specified, data for this report is provided by the Data Relevance Project, a partnership among Texas REALTORS® and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center.

Callahan County

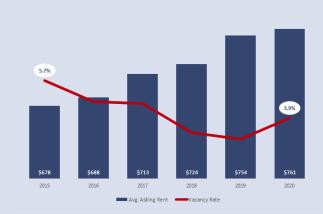
\$0 - \$99,999	26.1%
\$100,000 - \$199,999	45.8%
\$200,000 - \$299,999	21.6%
\$300,000 - \$399,999	5.9 %
\$400,000 - \$499,999	0.7%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

NEW CONSTRUCTION Abilene

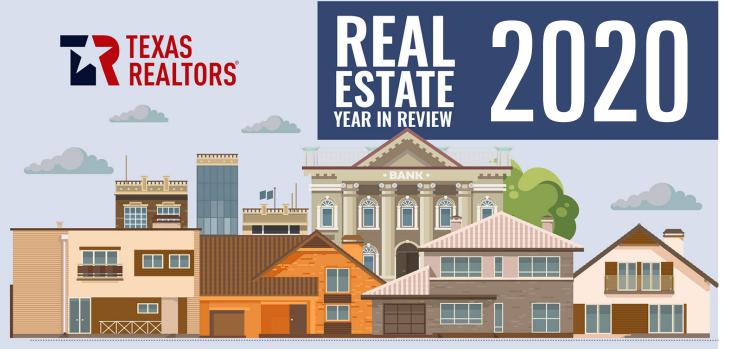




APARTMENT RENT & VACANCY RATES



Amarillo Metropolitan Statistical Area



Amarillo MSA by the numbers*

MEDIAN PRICE \$192,500 UP 11.9% from 2019

ACTIVE LISTINGS 686 DOWN 35.3% from 2019

> AVERAGE DAYS ON MARKET

48 7 days less than 2019 HOMES SOLD **3,630** UP 5.7% from 2019

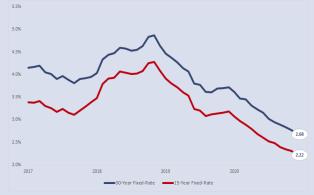
> MONTHS OF Inventory

1.5 Compared to 3.0 in 2019

MEDIAN PRICE PER SQ. FT. \$108.87 UP 6.3% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$53,510

MEDIAN HOUSEHOLD INCOME AMARILLO

ACCORDING TO THE U.S. CENSUS BUREAU

Amarillo MSA

\$0 - \$99,999	10.8%
\$100,000 - \$199,999	42.6%
\$200,000 - \$299,999	26.8%
\$300,000 - \$399,999	11.8%
\$400,000 - \$499,999	4.4%
\$500,000 - \$749,999	2.6%
\$750,000 - \$999,999	0.6%
\$1,000,000+	 0.4 %

The median price per square foot in Amarillo

has increased 17.0% since 2016.

Potter County

\$0 - \$99,999	24.5%
\$100,000 - \$199,999	39.9%
\$200,000 - \$299,999	17.4%
\$300,000 - \$399,999	11.9%
\$400,000 - \$499,999	3.9%
\$500,000 - \$749,999	1.5%
\$750,000 - \$999,999	0.5%
\$1,000,000+	0.4%

The availability of homes priced under \$200,000 has decreased 15.0% since 2016.

Texas

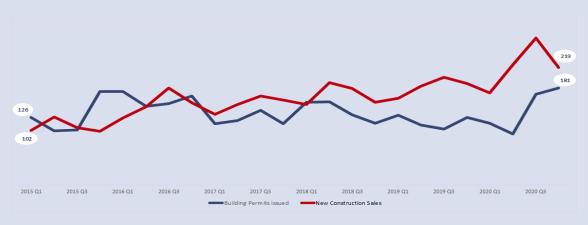




Randall County

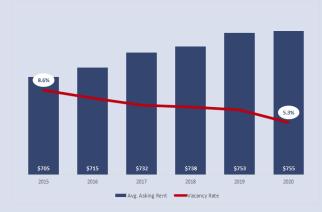
\$0 - \$99,999	4.6 %
\$100,000 - \$199,999	43.3%
\$200,000 - \$299,999	31.2%
\$300,000 - \$399,999	12.0%
\$400,000 - \$499,999	4.7 %
\$500,000 - \$749,999	3.2%
\$750,000 - \$999,999	0.7 %
\$1,000,000+	0.4 %

NEW CONSTRUCTION Amarillo





APARTMENT RENT & VACANCY RATES



Austin-Round Rock Metropolitan Statistical Area



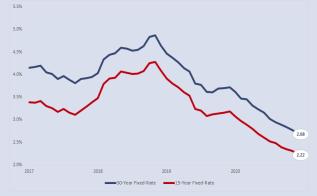
Austin-Round Rock MSA by the numbers*



4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$80,954

MEDIAN HOUSEHOLD INCOME AUSTIN-ROUND ROCK

ACCORDING TO THE U.S. CENSUS BUREAU

Austin-Round Rock MSA

\$0 - \$99,999	0.2%
\$100,000 - \$199,999	4.6%
\$200,000 - \$299,999	33.0%
\$300,000 - \$399,999	24.9%
\$400,000 - \$499,999	14.1%
\$500,000 - \$749,999	14.7%
\$750,000 - \$999,999	4.3%
\$1,000,000+	4.3%



The median price per square foot in Austin-Round Rock has increased 21.6% since 2016.

Travis County

0.1
3.4
7
7



Williamson County

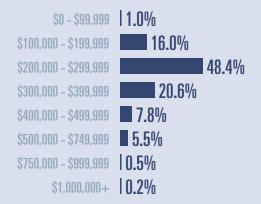
\$0 - \$99,999	0.2%
\$100,000 - \$199,999	4.5%
\$200,000 - \$299,999	42.6%
\$300,000 - \$399,999	29.6%
\$400,000 - \$499,999	13.0%
\$500,000 - \$749,999	8.7%
\$750,000 - \$999,999	1.1%
\$1,000,000+	0.3%

The availability of homes priced under \$200,000 has decreased 15.5% since 2016.

Hays County

\$0 - \$99,999	0.2 %
\$100,000 - \$199,999	4.5%
\$200,000 - \$299,999	47.0%
\$300,000 - \$399,999	19.3%
\$400,000 - \$499,999	10.1%
\$500,000 - \$749,999	13.4%
\$750,000 - \$999,999	3.5%
\$1,000,000+	2.0%

Bastrop County



NEW CONSTRUCTION Austin-Round Rock





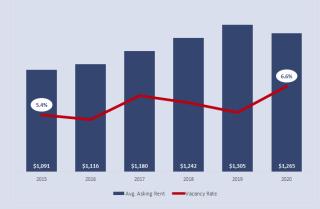




22,076 New Building Permits Issued IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Beaumont-Port Arthur Metropolitan Statistical Area



Beaumont-Port Arthur MSA by the numbers*



ACTIVE LISTINGS **1,250** DOWN 6.5% from 2019

> AVERAGE DAYS ON MARKET

83 3 days more than 2019 HOMES SOLD **3,987** UP 2.1% from 2019

> MONTHS OF INVENTORY 3.3

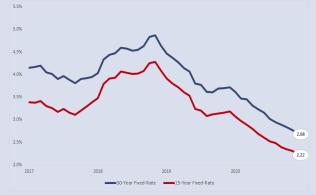
Compared to 4.0 in 2019

MEDIAN PRICE PER SQ. FT. \$100.63 UP 4.1% from 2019

4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$58,818

MEDIAN HOUSEHOLD INCOME BEAUMONT-PORT ARTHUR

ACCORDING TO THE U.S. CENSUS BUREAU

Beaumont-Port Arthur MSA

\$0 - \$99,999	19.3%
\$100,000 - \$199,999	40.0%
\$200,000 - \$299,999	26.0%
\$300,000 - \$399,999	10.2%
\$400,000 - \$499,999	3.4%
\$500,000 - \$749,999	1.0%
\$750,000 - \$999,999	0.1%
\$1,000,000+	0.0%

The median price per square foot in

Beaumont-Port Arthur has increased 21.5%



\$0 - \$99,999	23.0%
\$100,000 - \$199,999	42.4%
\$200,000 - \$299,999	24.8%
\$300,000 - \$399,999	7.6%
\$400,000 - \$499,999	1.8 %
\$500,000 - \$749,999	0.3%
\$750,000 - \$999,999	0.1%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 12.3% since 2016.

Hardin County

\$0 - \$99,999	11.4%
\$100,000 - \$199,999	37.5%
\$200,000 - \$299,999	27.1%
\$300,000 - \$399,999	15.9%
\$400,000 - \$499,999	6.4%
\$500,000 - \$749,999	1.5%
\$750,000 - \$999,999	0.3%
\$1,000,000+	0.0%

Texas

\$0 - \$99,999	4.6 %
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	1.8%

xas REALTORS®

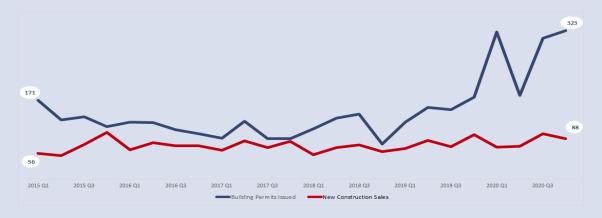
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and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center.

Jefferson County

\$0 - \$99,999	19.9%
\$100,000 - \$199,999	40.1%
\$200,000 - \$299,999	26.2%
\$300,000 - \$399,999	9.6%
\$400,000 - \$499,999	3.1%
\$500,000 - \$749,999	1.1%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

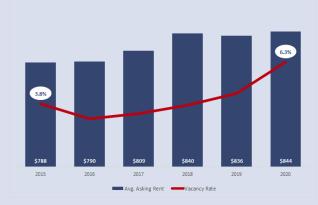
since 2016.

NEW CONSTRUCTION Beaumont-Port Arthur





APARTMENT RENT & VACANCY RATES



Brownsville-Harlingen Metropolitan Statistical Area



Brownsville-Harlingen MSA by the numbers*

MEDIAN PRICE \$173,000 UP 15.3% from 2019

ACTIVE LISTINGS 987 DOWN 26.8% from 2019

> AVERAGE DAYS ON MARKET

102 6 days less than 2019 HOMES SOLD **2,978** UP 21.9% from 2019

> MONTHS OF INVENTORY

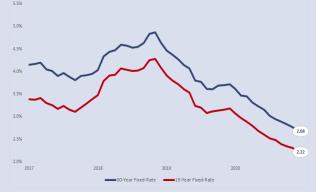
2.8 Compared to 6.1 in 2019

MEDIAN PRICE PER SQ. FT. \$105.33 UP 12.3% from 2019

4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$41,123

MEDIAN HOUSEHOLD INCOME BROWNSVILLE-HARLINGEN

ACCORDING TO THE U.S. CENSUS BUREAU

Brownsville-Harlingen MSA

\$0 - \$99,999	12.8%
\$100,000 - \$199,999	49.1%
\$200,000 - \$299,999	23.6%
\$300,000 - \$399,999	7.6%
\$400,000 - \$499,999	3.1%
\$500,000 - \$749,999	2.6%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.6%



The median price per square foot in Brownsville-Harlingen has increased 32.1% since 2016.

Hidalgo County

11.0
.6%
7%
1%
3%
2%



Cameron County

\$0 - \$99,999	12.8%
\$100,000 - \$199,999	49.1%
\$200,000 - \$299,999	23.6%
\$300,000 - \$399,999	7.6%
\$400,000 - \$499,999	3.1%
\$500,000 - \$749,999	2.6%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.6%

The availability of homes priced under \$200,000 has decreased 15.3% since 2016.

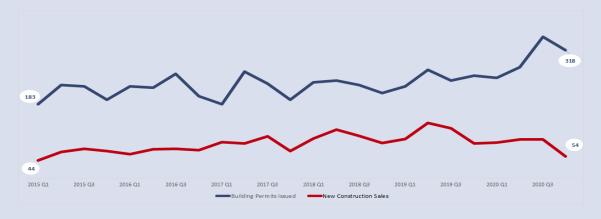
Willacy County

\$0 - \$99,999	26.8%
\$100,000 - \$199,999	28.6%
\$200,000 - \$299,999	33.9%
\$300,000 - \$399,999	5.4 %
\$400,000 - \$499,999	5.4%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

Texas

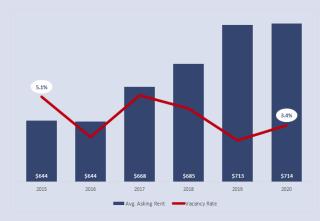
\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	l 1.8%

NEW CONSTRUCTION Brownsville-Harlingen





APARTMENT RENT & VACANCY RATES



College Station-Bryan Metropolitan Statistical Area



College Station-Bryan MSA by the numbers*

MEDIAN PRICE \$233,989 UP 5.2% from 2019

ACTIVE LISTINGS **1,297** DOWN 7.1% from 2019

> AVERAGE DAYS ON MARKET

75 5 days more than 2019

HOMES SOLD 4,115 UP 21.2% from 2019

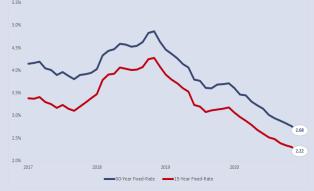
MONTHS OF

2.8 Compared to 4.3 in 2019

MEDIAN PRICE PER SQ. FT. \$135.02 UP 3.5% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$55,670

MEDIAN HOUSEHOLD INCOME College Station-Bryan

ACCORDING TO THE U.S. CENSUS BUREAU

College Station-Bryan MSA

\$0 - \$99,999	4.5%
\$100,000 - \$199,999	29.4%
\$200,000 - \$299,999	37.1%
\$300,000 - \$399,999	15.9%
\$400,000 - \$499,999	5.8 %
\$500,000 - \$749,999	5.6 %
\$750,000 - \$999,999	1.3%
\$1,000,000+	0.6%



The median price per square foot in College Station-Bryan has increased 11.1% since 2016.

Brazos County

\$0 - \$99,999	2.7%
\$100,000 - \$199,999	28.1%
\$200,000 - \$299,999	39.5%
\$300,000 - \$399,999	16.1%
\$400,000 - \$499,999	5.8 %
\$500,000 - \$749,999	5.9 %
\$750,000 - \$999,999	1.4%
\$1,000,000+	0.6%

Burleson County

\$0 - \$99,999	20.1%
\$100,000 - \$199,999	43.8%
\$200,000 - \$299,999	20.1%
\$300,000 - \$399,999	9.6%
\$400,000 - \$499,999	3.2%
\$500,000 - \$749,999	2.4%
\$750,000 - \$999,999	0.8%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 13.8% since 2016.

Robertson County

\$0 - \$99,999	19.4%
\$100,000 - \$199,999	36.0%
\$200,000 - \$299,999	10.9%
\$300,000 - \$399,999	18.9%
\$400,000 - \$499,999	8.6%
\$500,000 - \$749,999	4.0%
\$750,000 - \$999,999	1.1%
\$1,000,000+	1.1%

Leon County

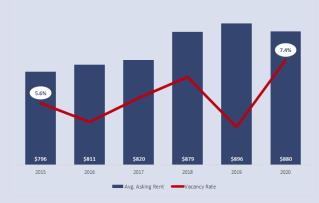
\$0 - \$99,999	22.2%
\$100,000 - \$199,999	35.6%
\$200,000 - \$299,999	26.9%
\$300,000 - \$399,999	8.1%
\$400,000 - \$499,999	4.7%
\$500,000 - \$749,999	2.7%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

NEW CONSTRUCTION College Station-Bryan





APARTMENT RENT & VACANCY RATES



Corpus Christi Metropolitan Statistical Area



Corpus Christi MSA by the numbers*

MEDIAN PRICE \$225,000 UP 12.5% from 2019

ACTIVE LISTINGS **1,827** DOWN 25.5[%] from 2019

> AVERAGE DAYS ON MARKET

76 4 days less than 2019

HOMES SOLD 6,980 UP 20.2% from 2019

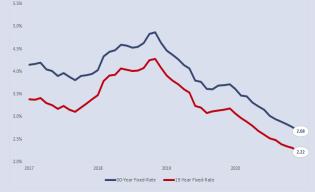
> MONTHS OF INVENTORY 2.3

Compared to 4.5 in 2019

MEDIAN PRICE PER SQ. FT. \$133.09 UP 9.3% from 2019 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$56,991

MEDIAN HOUSEHOLD INCOME Corpus Christi

ACCORDING TO THE U.S. CENSUS BUREAU

Corpus Christi MSA

\$0 - \$99,999	8.3%
\$100,000 - \$199,999	30.8%
\$200,000 - \$299,999	32.2%
\$300,000 - \$399,999	13.6%
\$400,000 - \$499,999	6.1%
\$500,000 - \$749,999	6.5%
\$750,000 - \$999,999	1.6%
\$1,000,000+	0.9%



The median price per square foot in Corpus Christi has increased 18.3% since 2016.

Nueces County

\$0 - \$99,999	8.3%
\$100,000 - \$199,999	30.5%
\$200,000 - \$299,999	32.5%
\$300,000 - \$399,999	13.4%
\$400,000 - \$499,999	6.7%
\$500,000 - \$749,999	6.2%
\$750,000 - \$999,999	1.6%
\$1,000,000+	0.9%

San Patricio County

\$0 - \$99,999	8.9%
\$100,000 - \$199,999	38.5%
\$200,000 - \$299,999	32.9%
\$300,000 - \$399,999	11.2%
\$400,000 - \$499,999	3.8%
\$500,000 - \$749,999	4.2 %
\$750,000 - \$999,999	0.3%
\$1,000,000+	0.3%

The availability of homes priced under \$200,000 has decreased 17.4% since 2016.

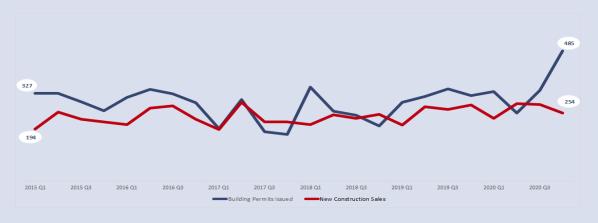
Aransas County

\$0 - \$99,999	7.8%
\$100,000 - \$199,999	24.5%
\$200,000 - \$299,999	29.3%
\$300,000 - \$399,999	17.0%
\$400,000 - \$499,999	5.2 %
\$500,000 - \$749,999	11.1%
\$750,000 - \$999,999	3.2%
\$1,000,000+	l 1.9 %

Texas

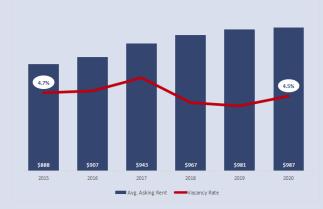
\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	l 1.8%

NEW CONSTRUCTION Corpus Christi





APARTMENT RENT & VACANCY RATES



Dallas-Fort Worth-Arlington Metropolitan Statistical Area



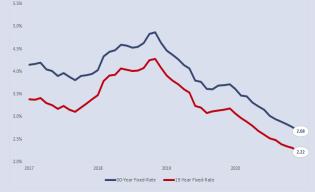
Dallas-Fort Worth-Arlington MSA by the numbers*



4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$72,265

MEDIAN HOUSEHOLD INCOME DALLAS-FORT WORTH-ARLINGTON

ACCORDING TO THE U.S. CENSUS BUREAU

Dallas-Fort Worth-Arlington MSA

1.4%	\$0 - \$99,999
14.3%	\$100,000 - \$199,999
36.8%	\$200,000 - \$299,999
23.1%	\$300,000 - \$399,999
11.2%	\$400,000 - \$499,999
8.8%	\$500,000 - \$749,999
2.3%	\$750,000 - \$999,999
2.1%	\$1,000,000+



The median price per square foot in Dallas-Fort Worth-Arlington has increased 26.2% since 2016.

Tarrant County

\$0 - \$99,999	1.2%	
\$100,000 - \$199,999	18.5%	
\$200,000 - \$299,999		46.2%
\$300,000 - \$399,999	18.2%	
\$400,000 - \$499,999	7.0%	
\$500,000 - \$749,999	5.5%	
\$750,000 - \$999,999	2.0%	
\$1,000,000+	1.4%	

Dallas County

\$0 - \$99,999	2.4%
\$100,000 - \$199,999	22.8%
\$200,000 - \$299,999	31.4%
\$300,000 - \$399,999	16.2%
\$400,000 - \$499,999	9.6%
\$500,000 - \$749,999	9.5%
\$750,000 - \$999,999	3.2 %
\$1,000,000+	4.9%

The availability of homes priced under \$200,000 has decreased 23.5% since 2016.

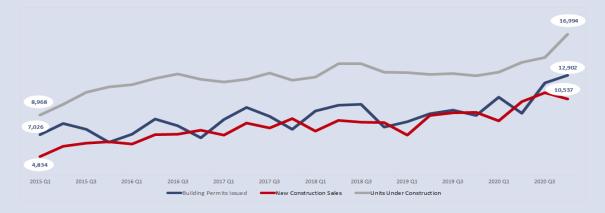
Collin County

\$0 - \$99,999	0.2%
\$100,000 - \$199,999	2.6%
\$200,000 - \$299,999	26.8%
\$300,000 - \$399,999	33.5%
\$400,000 - \$499,999	18.7%
\$500,000 - \$749,999	13.9%
\$750,000 - \$999,999	2.8%
\$1,000,000+	1.6%

Denton County

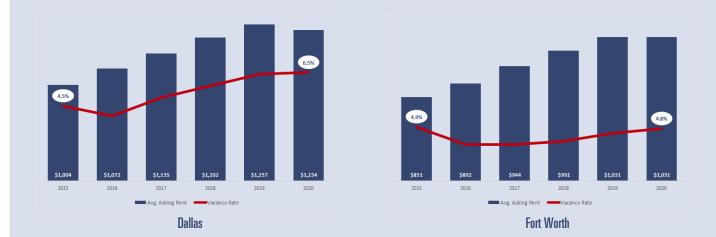
\$0 - \$99,999	0.1%
\$100,000 - \$199,999	3.0%
\$200,000 - \$299,999	36.1%
\$300,000 - \$399,999	29.4%
\$400,000 - \$499,999	15.3%
\$500,000 - \$749,999	12.1%
\$750,000 - \$999,999	2.8%
\$1,000,000+	1.3%

NEW CONSTRUCTION Dallas-Fort Worth-Arlington

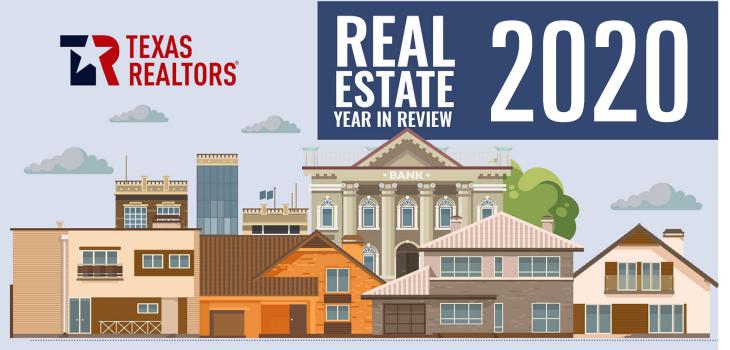




APARTMENT RENT & VACANCY RATES



El Paso Metropolitan Statistical Area



El Paso MSA by the numbers*

MEDIAN PRICE \$177,950 UP 9.2% from 2019

ACTIVE LISTINGS **1,654** DOWN 34[%] from 2019

> AVERAGE DAYS ON MARKET

63 11 days less than 2019 HOMES SOLD 9,819 UP 12.3% from 2019

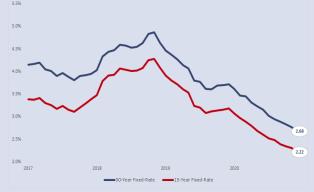
> MONTHS OF Inventory 1.5

Compared to 3.1 in 2019

MEDIAN PRICE PER SQ. FT. \$104.21 UP 8.9% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$48,823

MEDIAN HOUSEHOLD INCOME EL PASO

ACCORDING TO THE U.S. CENSUS BUREAU

El Paso MSA

\$0 - \$99,999	5.8 %
\$100,000 - \$199,999	58.3%
\$200,000 - \$299,999	26.1%
\$300,000 - \$399,999	6.1%
\$400,000 - \$499,999	2.0 %
\$500,000 - \$749,999	1.4%
\$750,000 - \$999,999	0.3%
\$1,000,000+	l 0.1%

Texas

\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	12.0 %
\$1,000,000+	1.8 %

The availability of homes priced under \$200,000 has decreased 14.9% since 2016.

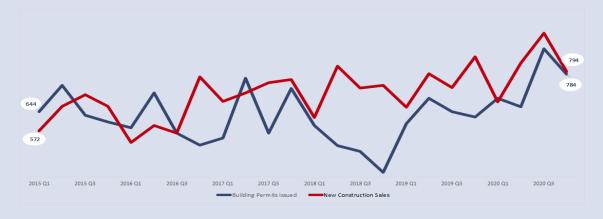


The median price per square foot in El Paso has increased 21.2% since 2016.

El Paso County

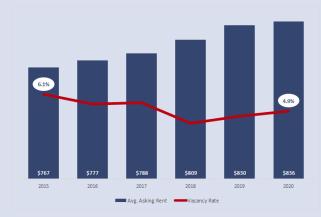
\$0 - \$99,999	5.8 %	
\$100,000 - \$199,999		58.6%
\$200,000 - \$299,999	25.8%	
\$300,000 - \$399,999	6.1%	
\$400,000 - \$499,999	1.9 %	
\$500,000 - \$749,999	1.4%	
\$750,000 - \$999,999	0.3%	
\$1,000,000+	0.1%	

NEW CONSTRUCTION El Paso





APARTMENT RENT & VACANCY RATES



Houston-The Woodlands-Sugar Land Metropolitan Statistical Area



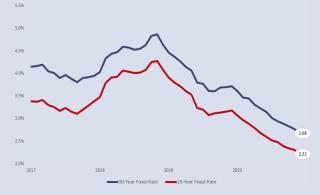
Houston-The Woodlands-Sugar Land MSA by the numbers



4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$69,193

MEDIAN HOUSEHOLD INCOME HOUSTON-THE WOODLANDS-SUGAR I AND

ACCORDING TO THE U.S. CENSUS BUREAU

Houston-The Woodlands-Sugar Land MSA

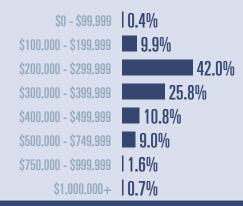
The median price per square foot in Houston-The Woodlands-Sugar Land has

35.6%

increased 18.2% since 2016.

2.6%	\$0 - \$99,999
22.0%	\$100,000 - \$199,999
37.3%	\$200,000 - \$299,999
18.7%	\$300,000 - \$399,999
8.4%	\$400,000 - \$499,999
7.0%	\$500,000 - \$749,999
1.9 %	\$750,000 - \$999,999
2.1 %	\$1,000,000+

Fort Bend County



The availability of homes priced under \$200,000 has decreased 18.3% since 2016.

Montgomery County

\$0 - \$99,999	1.8%
\$100,000 - \$199,999	16.9%
\$200,000 - \$299,999	37.6%
\$300,000 - \$399,999	19.5 %
\$400,000 - \$499,999	10.9%
\$500,000 - \$749,999	9.1%
\$750,000 - \$999,999	2.5%
\$1,000,000+	1.8%

Galveston County

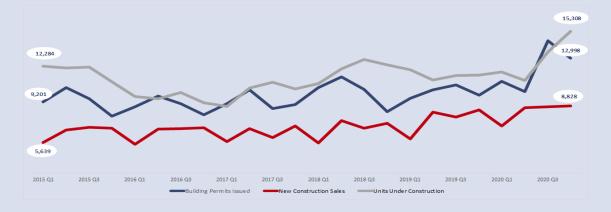
\$0 - \$99,999	3.8%
\$100,000 - \$199,999	20.7%
\$200,000 - \$299,999	34.7%
\$300,000 - \$399,999	21.0%
\$400,000 - \$499,999	8.6%
\$500,000 - \$749,999	7.7%
\$750,000 - \$999,999	2.1%
\$1,000,000+	1.3%

Unless otherwise specified, data for this report is provided by the Data Relevance Project, a partnership among Texas REALTORS®
and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center.

Harris County

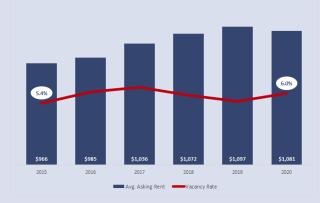
1%	\$0 - \$99,999
26.8%	\$100,000 - \$199,999
35.6	\$200,000 - \$299,999
15.9%	\$300,000 - \$399,999
7.2%	\$400,000 - \$499,999
5%	\$500,000 - \$749,999
1%	\$750,000 - \$999,999
9%	\$1,000,000+

NEW CONSTRUCTION Houston-The Woodlands-Sugar Land





APARTMENT RENT & VACANCY RATES



Killeen-Temple Metropolitan Statistical Area



Killeen-Temple MSA by the numbers*

MEDIAN PRICE \$190,000 UP 13.1% from 2019

ACTIVE LISTINGS 846 DOWN 36.1% from 2019

> AVERAGE DAYS ON MARKET

51 8 days less than 2019 HOMES SOLD **7,855** UP 8.2% from 2019

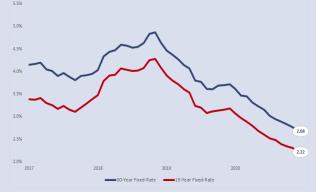
> MONTHS OF INVENTORY

Compared to 2.1 in 2019

MEDIAN PRICE PER SQ. FT. \$102.67 UP 11.1% from 2019 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$54,370

MEDIAN HOUSEHOLD INCOME KILLEEN-TEMPLE

ACCORDING TO THE U.S. CENSUS BUREAU

Killeen-Temple MSA

\$0 - \$99,999	8.2%
\$100,000 - \$199,999	47.2%
\$200,000 - \$299,999	29.5%
\$300,000 - \$399,999	9.4%
\$400,000 - \$499,999	3.4%
\$500,000 - \$749,999	2.0%
\$750,000 - \$999,999	0.2%
\$1,000,000+	l 0.1%



The median price per square foot in Killeen-Temple has increased 29.3% since 2016.

Bell County

\$0 - \$99,999	6.8%
\$100,000 - \$199,999	47.3%
\$200,000 - \$299,999	30.5%
\$300,000 - \$399,999	9.5%
\$400,000 - \$499,999	3.5%
\$500,000 - \$749,999	2.1%
\$750,000 - \$999,999	0.2%
\$1,000,000+	0.1%

Coryell County

\$0 - \$99,999	17.2%	
\$100,000 - \$199,999	5	3.1%
\$200,000 - \$299,999	22.1%	
\$300,000 - \$399,999	5.2 %	
\$400,000 - \$499,999	2.0 %	
\$500,000 - \$749,999	0.4%	
\$750,000 - \$999,999	0.1%	
\$1,000,000+	0.0%	

The availability of homes priced under \$200,000 has decreased 22.8% since 2016.

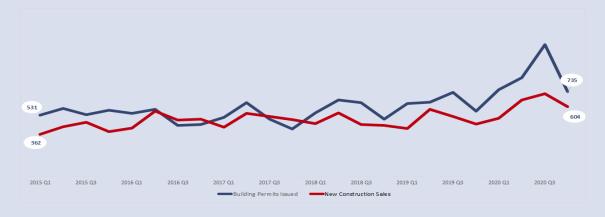
Lampasas County

\$0 - \$99,999	9.0%
\$100,000 - \$199,999	31.3%
\$200,000 - \$299,999	30.3%
\$300,000 - \$399,999	19.7 %
\$400,000 - \$499,999	5.9%
\$500,000 - \$749,999	3.1%
\$750,000 - \$999,999	 0.8 %
\$1,000,000+	0.0%

Texas

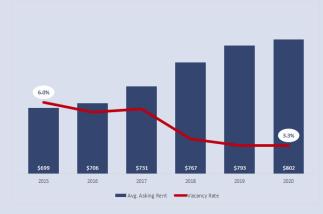
\$0 - \$99,999	4.6 %
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	1.8%

NEW CONSTRUCTION Killeen-Temple





APARTMENT RENT & VACANCY RATES



Laredo Metropolitan Statistical Area



Laredo MSA by the numbers*

MEDIAN PRICE \$186,000 UP 6.3% from 2019

ACTIVE LISTINGS 372 DOWN 22.3% from 2019

> AVERAGE DAYS ON MARKET

52 4 days less than 2019 HOMES SOLD 1,472 UP 6.7% from 2019

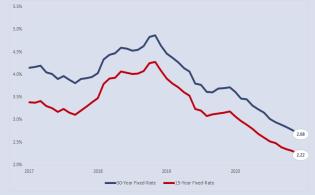
> MONTHS OF INVENTORY 2.0

Compared to 4.5 in 2019

MEDIAN PRICE PER SQ. FT. \$112.93 UP 5.5% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$56,084

MEDIAN HOUSEHOLD INCOME LAREDO

ACCORDING TO THE U.S. CENSUS BUREAU

Laredo MSA

7.0%
50.7%
31.1%
8.1%
2.1%
0.9%
0.1%
l 0.1%



The median price per square foot in Laredo has increased 14.1% since 2016.

Webb County

\$0 - \$99,999	7.0%
\$100,000 - \$199,999	
\$200,000 - \$299,999	
\$300,000 - \$399,999	8.1%
\$400,000 - \$499,999	2.1%
\$500,000 - \$749,999	0.9%
\$750,000 - \$999,999	0.1%
\$1,000,000+	0.1 %



Maverick County

\$0 - \$99,999	15.9%	
\$100,000 - \$199,999		63.7%
\$200,000 - \$299,999	16.5%	
\$300,000 - \$399,999	3.3%	
\$400,000 - \$499,999	0.3%	
\$500,000 - \$749,999	0.3%	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	0.0%	

The availability of homes priced under \$200,000 has decreased 11.2% since 2016.

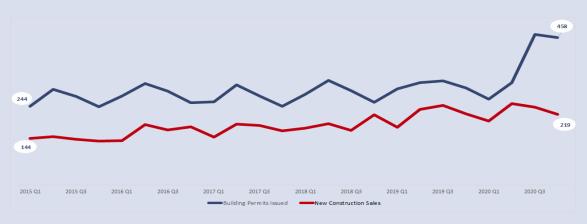
Duval County

\$0 - \$99,999		65.0%
\$100,000 - \$199,999	20.0%	
\$200,000 - \$299,999	15.0%	
\$300,000 - \$399,999	0.0%	
\$400,000 - \$499,999	0.0%	
\$500,000 - \$749,999	0.0%	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	0.0%	

Texas

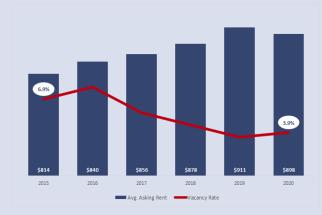
\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	l 1.8%

NEW CONSTRUCTION Laredo

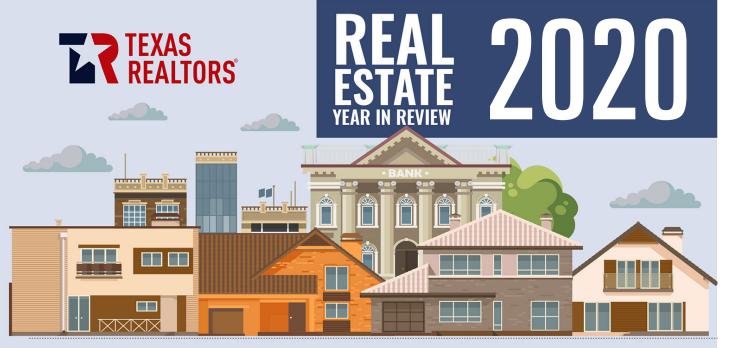




APARTMENT RENT & VACANCY RATES



Longview Metropolitan Statistical Area



Longview MSA by the numbers*

MEDIAN PRICE \$175,000 UP 8.1% from 2019

ACTIVE LISTINGS 688 DOWN 19.3% from 2019

> AVERAGE DAYS ON MARKET

68 9 days less than 2019 HOMES SOLD 2,311 UP 5.1% from 2019

> MONTHS OF Inventory

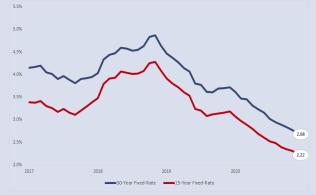
2.6 Compared to 4.0 in 2019

MEDIAN PRICE PER SQ. FT. \$ 93.97 UP 7.5% from 2019

4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$55,970

MEDIAN HOUSEHOLD INCOME Longview

ACCORDING TO THE U.S. CENSUS BUREAU

Longview MSA

\$0 - \$99,999	15.2%
\$100,000 - \$199,999	47.5%
\$200,000 - \$299,999	22.7%
\$300,000 - \$399,999	8.5%
\$400,000 - \$499,999	3.2%
\$500,000 - \$749,999	2.3%
\$750,000 - \$999,999	0.3%
\$1,000,000+	0.3%

The median price per square foot in Longview has increased 19.1% since 2016.

Rusk County

\$0 - \$99,999	19.9%	
\$100,000 - \$199,999		52.2%
\$200,000 - \$299,999	17.7%	
\$300,000 - \$399,999	6.0%	
\$400,000 - \$499,999	3.1%	
\$500,000 - \$749,999	1.0%	
\$750,000 - \$999,999	0.2%	
\$1,000,000+	0.0%	

The availability of homes priced under \$200,000 has decreased 12.8% since 2016.

Texas

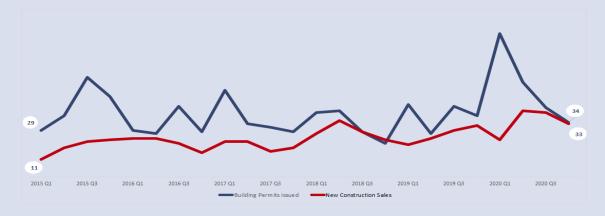
\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0%
\$1,000,000+	l 1.8%



Gregg County

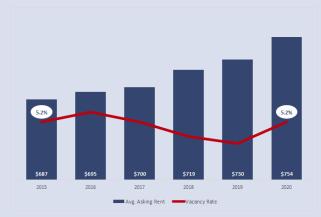
\$0 - \$99,999	12.2%
\$100,000 - \$199,999	46.6%
\$200,000 - \$299,999	25.7%
\$300,000 - \$399,999	9.0%
\$400,000 - \$499,999	3.3%
\$500,000 - \$749,999	2.7%
\$750,000 - \$999,999	0.3%
\$1,000,000+	 0.3%

NEW CONSTRUCTION Longview





APARTMENT RENT & VACANCY RATES



Lubbock Metropolitan Statistical Area



Lubbock MSA by the numbers*

HOMES SOLD

4,959

UP 6.8% from 2019

MONTHS OF

INVENTORY

1.4

Compared to 1.8 in 2019

MEDIAN PRICE

PER SQ. FT.

UP 8.1% from 2019 * Data includes new and existing home sales.

MEDIAN PRICE \$191,600 UP 9.6% from 2019

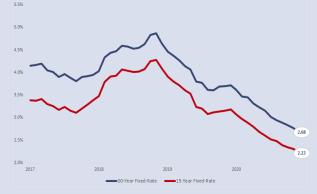
ACTIVE LISTINGS 687 DOWN 20.7% from 2019

> AVERAGE DAYS ON MARKET

36 6 days less than 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$54,598

MEDIAN HOUSEHOLD INCOME LUBBOCK

ACCORDING TO THE U.S. CENSUS BUREAU

Lubbock MSA

\$0 - \$99,999	9.6%
\$100,000 - \$199,999	44.2%
\$200,000 - \$299,999	26.4%
\$300,000 - \$399,999	11.4%
\$400,000 - \$499,999	4.6%
\$500,000 - \$749,999	3.0%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.2%



The median price per square foot in Lubbock has increased 22.3% since 2016.

Lubbock County

\$0 - \$99,999	9.0%
\$100,000 - \$199,999	44.7%
\$200,000 - \$299,999	26.7%
\$300,000 - \$399,999	11.4%
\$400,000 - \$499,999	4.5%
\$500,000 - \$749,999	3.0%
\$750,000 - \$999,999	0.6 %
\$1,000,000+	0.2 %

Hale County

\$0 - \$99,999	38.7%
\$100,000 - \$199,999	45.6%
\$200,000 - \$299,999	13.1%
\$300,000 - \$399,999	1.8%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.7%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 18.4% since 2016.

Hockley County

\$0 - \$99,999	28.1%	
\$100,000 - \$199,999	49.1%	
\$200,000 - \$299,999	17.0%	
\$300,000 - \$399,999	4.1%	
\$400,000 - \$499,999	1.2%	
\$500,000 - \$749,999	0.6%	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	0.0%	

Texas

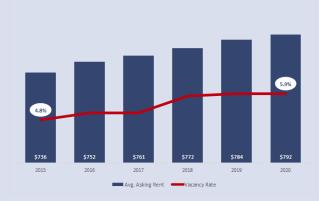
\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0%
\$1,000,000+	1.8 %

NEW CONSTRUCTION Lubbock





APARTMENT RENT & VACANCY RATES



McAllen-Edinburg-Mission Metropolitan Statistical Area



McAllen-Edinburg-Mission MSA by the numbers*

MEDIAN PRICE \$170,000 UP 9.7% from 2019

ACTIVE LISTINGS **1,353** DOWN 28.2% from 2019

> AVERAGE DAYS ON MARKET

81 6 days less than 2019 HOMES SOLD **3,784** UP 9.4% from 2019

> MONTHS OF Inventory

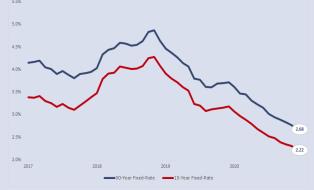
3.4 Compared to 5.9 in 2019

MEDIAN PRICE PER SQ. FT. \$107.06 UP 29.8% from 2019

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$41,800

MEDIAN HOUSEHOLD INCOME MCALLEN-EDINBURG-MISSION

ACCORDING TO THE U.S. CENSUS BUREAU

McAllen-Edinburg-Mission MSA

\$0 - \$99,999	11.0%	
\$100,000 - \$199,999		55.4%
\$200,000 - \$299,999	24.8%	
\$300,000 - \$399,999	5.6 %	
\$400,000 - \$499,999	1.7%	
\$500,000 - \$749,999	1.1%	
\$750,000 - \$999,999	0.3%	
\$1,000,000+	0.2%	



The median price per square foot in McAllen-Edinburg-Mission has increased 39.2% since 2016.

55.4%

Hidalgo County

\$0 - \$99,999	11.0%	
\$100,000 - \$199,999		
\$200,000 - \$299,999	24.8%	
\$300,000 - \$399,999	5.6%	
\$400,000 - \$499,999	1.7%	
\$500,000 - \$749,999	1.1%	
\$750,000 - \$999,999	0.3%	
\$1,000,000+	0.2%	

The availability of homes priced under \$200,000 has decreased 14.2% since 2016.

12.8%

49.1%

Willacy County

Cameron County

\$100,000 - \$199,999

\$0 - \$99,999

\$200,000 - \$299,999 23.6%

\$300.000 - \$399.999 7.6%

 \$400,000 - \$499,999
 3.1%

 \$500,000 - \$749,999
 2.6%

 \$750,000 - \$999,999
 0.6%

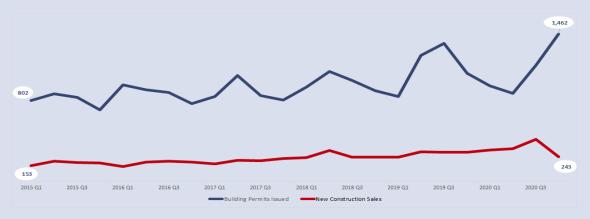
\$1,000,000+ 0.6%

\$0 - \$99,999	26.8%
\$100,000 - \$199,999	28.6%
\$200,000 - \$299,999	33.9%
\$300,000 - \$399,999	5.4 %
\$400,000 - \$499,999	5.4 %
\$500,000 - \$749,999	 0.0 %
\$750,000 - \$999,999	0.0%
\$1,000,000+	 0.0%

Starr County

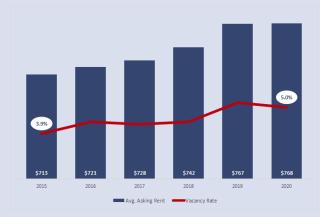
	38.6%
	52.3%
6.8%	
2.3%	
0.0%	
0.0%	
0.0%	
0.0%	
	2.3% 0.0% 0.0% 0.0%

NEW CONSTRUCTION McAllen-Edinburg-Mission





APARTMENT RENT & VACANCY RATES



Midland Metropolitan Statistical Area



Midland MSA by the numbers*

MEDIAN PRICE \$299,000 DOWN 0.3% from 2019

ACTIVE LISTINGS 775 UP 57.2% from 2019

> AVERAGE DAYS ON MARKET

48 15 days more than 2019

HOMES SOLD **2,570** DOWN 11.5[%] from 2019

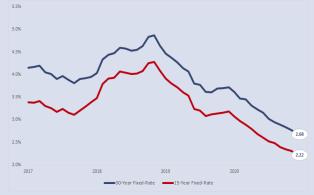
> MONTHS OF INVENTORY **3.6**

Compared to 2.3 in 2019

MEDIAN PRICE PER SQ. FT. \$149.14 DOWN 0.5% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$82,650

MEDIAN HOUSEHOLD INCOME

MIDLAND

ACCORDING TO THE U.S. CENSUS BUREAU

Midland MSA

\$0 - \$99,999	1.9%
\$100,000 - \$199,999	11.2%
\$200,000 - \$299,999	37.4%
\$300,000 - \$399,999	24.9%
\$400,000 - \$499,999	10.6%
\$500,000 - \$749,999	10.3%
\$750,000 - \$999,999	2.7%
\$1,000,000+	1.1%



The median price per square foot in Midland has increased 24.8% since 2016.

Midland County

\$0 - \$99,999	1.9%
\$100,000 - \$199,999	10.9%
\$200,000 - \$299,999	37.4%
\$300,000 - \$399,999	25.1%
\$400,000 - \$499,999	10.5%
\$500,000 - \$749,999	10.3%
\$750,000 - \$999,999	2.8%
\$1,000,000+	1.2%

Ector County

\$0 - \$99,999	5.3 %
\$100,000 - \$199,999	31.7%
\$200,000 - \$299,999	43.2%
\$300,000 - \$399,999	14.2%
\$400,000 - \$499,999	3.1%
\$500,000 - \$749,999	2.3%
\$750,000 - \$999,999	0.1 %
\$1,000,000+	0.0 %

The availability of homes priced under \$200,000 has decreased 21.3% since 2016.

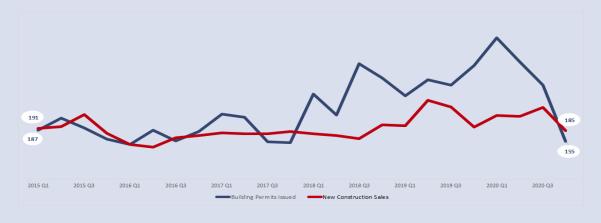
Howard County

\$0 - \$99,999	23.8%
\$100,000 - \$199,999	40.3%
\$200,000 - \$299,999	21.3%
\$300,000 - \$399,999	9.9%
\$400,000 - \$499,999	3.2%
\$500,000 - \$749,999	1.5%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

Scurry County

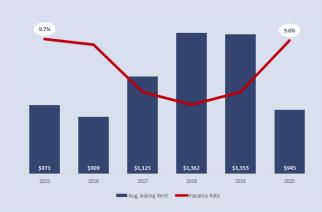
\$0 - \$99,999	34.2%	
\$100,000 - \$199,999	43.0%	
\$200,000 - \$299,999	17.5%	
\$300,000 - \$399,999	4.0%	
\$400,000 - \$499,999	0.7%	
\$500,000 - \$749,999	0.7 %	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	0.0%	

NEW CONSTRUCTION Midland

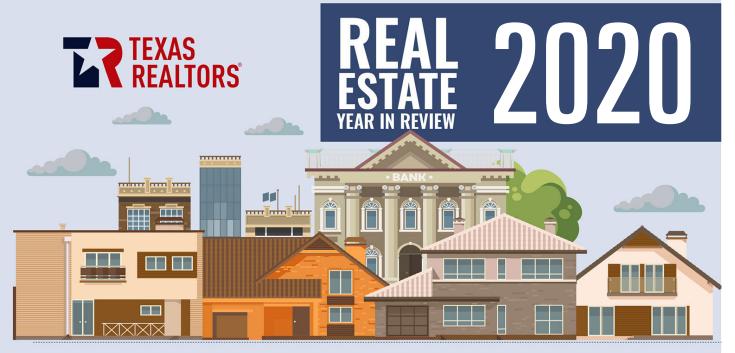




APARTMENT RENT & VACANCY RATES



Odessa Metropolitan Statistical Area



Odessa MSA by the numbers*

MEDIAN PRICE \$228,000 UP 0.4% from 2019

ACTIVE LISTINGS 447 UP 73.3% from 2019

> AVERAGE DAYS ON MARKET

48 12 days more than 2019

HOMES SOLD **1,437** DOWN 14.4% from 2019

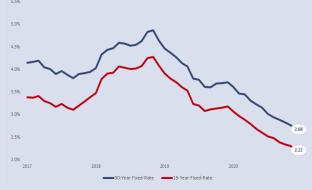
> MONTHS OF INVENTORY 4.8

Compared to 2.3 in 2019

MEDIAN PRICE PER SQ. FT. \$129.53 UP 1.1% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$67,205

MEDIAN HOUSEHOLD INCOME ODESSA

ACCORDING TO THE U.S. CENSUS BUREAU

Odessa MSA

	5.3%	\$0 - \$99,999
1.7%	31	\$100,000 - \$199,999
43.2%		\$200,000 - \$299,999
	14.2%	\$300,000 - \$399,999
	3.1%	\$400,000 - \$499,999
	2.3%	\$500,000 - \$749,999
	0.1%	\$750,000 - \$999,999
	0.0%	\$1,000,000+



The median price per square foot in Odessa has increased 32.4% since 2016.

Midland County

\$0 - \$99,999	1.9%
\$100,000 - \$199,999	10.9%
\$200,000 - \$299,999	37.4%
\$300,000 - \$399,999	25.1%
\$400,000 - \$499,999	10.5%
\$500,000 - \$749,999	10.3%
\$750,000 - \$999,999	2.8%
\$1,000,000+	1.2%

Ector County

\$0 - \$99,999	5.3 %
\$100,000 - \$199,999	31.7%
\$200,000 - \$299,999	43.2%
\$300,000 - \$399,999	14.2%
\$400,000 - \$499,999	3.1%
\$500,000 - \$749,999	2.3%
\$750,000 - \$999,999	0.1%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 31.4% since 2016.

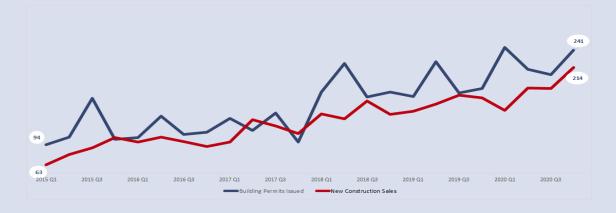
Andrews County

\$0 - \$99,999	8.3%
\$100,000 - \$199,999	25.4%
\$200,000 - \$299,999	36.1%
\$300,000 - \$399,999	21.3%
\$400,000 - \$499,999	6.5%
\$500,000 - \$749,999	1.8 %
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.0%

Ward County

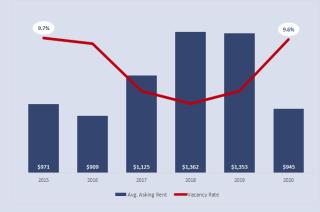
\$0 - \$99,999	13.0%
\$100,000 - \$199,999	43.5%
\$200,000 - \$299,999	31.9%
\$300,000 - \$399,999	10.1%
\$400,000 - \$499,999	1.5%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

NEW CONSTRUCTION Odessa





APARTMENT RENT & VACANCY RATES



San Angelo Metropolitan Statistical Area



San Angelo MSA by the numbers*

MEDIAN PRICE \$200,000 UP 8.1% from 2019

ACTIVE LISTINGS 243 DOWN 29.2% from 2019

> AVERAGE DAYS ON MARKET

43 10 days less than 2019 HOMES SOLD **1,823** UP 4.5% from 2019

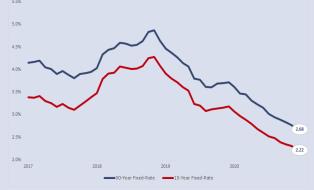
> MONTHS OF INVENTORY

Compared to 2.2 in 2019

MEDIAN PRICE PER SQ. FT. \$118.19 UP 8.8% from 2019 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$55,097

MEDIAN HOUSEHOLD INCOME San Angelo

ACCORDING TO THE U.S. CENSUS BUREAU

San Angelo MSA

\$0 - \$99,999	8.7%
\$100,000 - \$199,999	40.7%
\$200,000 - \$299,999	34.2%
\$300,000 - \$399,999	10.7%
\$400,000 - \$499,999	3.0%
\$500,000 - \$749,999	1.9%
\$750,000 - \$999,999	0.5%
\$1,000,000+	0.2%



The median price per square foot in San Angelo has increased 22.0% since 2016.

Tom Green County

\$0 - \$99,999	8.6%
\$100,000 - \$199,999	40.8%
\$200,000 - \$299,999	34.3%
\$300,000 - \$399,999	10.7%
\$400,000 - \$499,999	3.0%
\$500,000 - \$749,999	l 1.9%
\$750,000 - \$999,999	0.5%
\$1,000,000+	0.2 %

Runnels County

\$0 - \$99,999	43.6%
\$100,000 - \$199,999	33.3%
\$200,000 - \$299,999	18.0%
\$300,000 - \$399,999	5.1%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 18.4% since 2016.

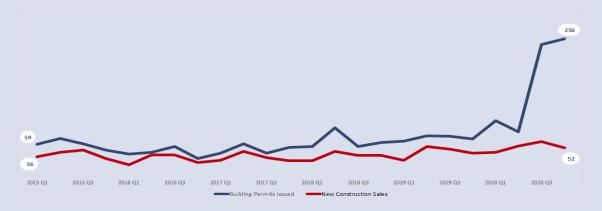
Coke County

\$0 - \$99,999		43.3%
\$100,000 - \$199,999		43.2%
\$200,000 - \$299,999	8.1%	
\$300,000 - \$399,999	2.7%	
\$400,000 - \$499,999	0.0%	
\$500,000 - \$749,999	0.0%	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	2.7%	

Irion County

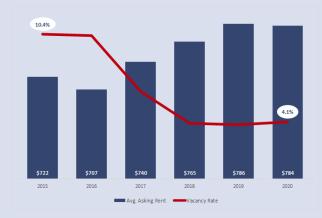
\$0 - \$99,999	18.2%
\$100,000 - \$199,999	27.3%
\$200,000 - \$299,999	27.3%
\$300,000 - \$399,999	18.2%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	9.1%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

NEW CONSTRUCTION San Angelo





APARTMENT RENT & VACANCY RATES



San Antonio-New Braunfels Metropolitan Statistical Area



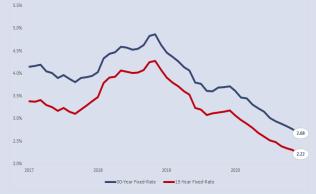
San Antonio-New Braunfels MSA by the numbers*



4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$62,355

MEDIAN HOUSEHOLD INCOME San Antonio-New Braunfels

ACCORDING TO THE U.S. CENSUS BUREAU

San Antonio-New Braunfels MSA

\$0 - \$99,999	2.7%
\$100,000 - \$199,999	23.7%
\$200,000 - \$299,999	40.8%
\$300,000 - \$399,999	16.8%
\$400,000 - \$499,999	7.9%
\$500,000 - \$749,999	5.8 %
\$750,000 - \$999,999	1.3%
\$1,000,000+	0.9 %



Bexar County

\$0 - \$99,999	3.0%
\$100,000 - \$199,999	28.2%
\$200,000 - \$299,999	41.0%
\$300,000 - \$399,999	15.1%
\$400,000 - \$499,999	6.5%
\$500,000 - \$749,999	4.5%
\$750,000 - \$999,999	1.0%
\$1,000,000+	0.7%

Comal County

\$0 - \$99,999	0.7%
\$100,000 - \$199,999	9.3%
\$200,000 - \$299,999	34.6%
\$300,000 - \$399,999	23.6%
\$400,000 - \$499,999	14.3%
\$500,000 - \$749,999	14.1%
\$750,000 - \$999,999	2.4%
\$1,000,000+	1.0%

The availability of homes priced under \$200,000 has decreased 22.4% since 2016.

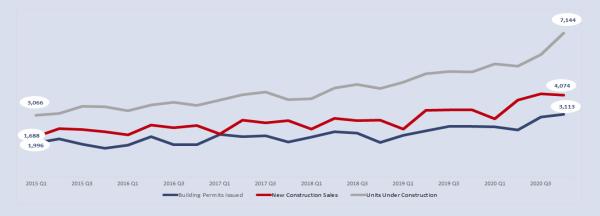
Guadalupe County

\$0 - \$99,999	1.8%	
\$100,000 - \$199,999	12.7%	
\$200,000 - \$299,999		60.1%
\$300,000 - \$399,999	18.0%	
\$400,000 - \$499,999	4.4%	
\$500,000 - \$749,999	2.3%	
\$750,000 - \$999,999	0.2%	
\$1,000,000+	0.5%	

Kendall County

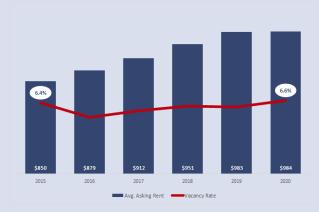
\$0 - \$99,999	0.2%
\$100,000 - \$199,999	0.9%
\$200,000 - \$299,999	15.6%
\$300,000 - \$399,999	23.1%
\$400,000 - \$499,999	21.6%
\$500,000 - \$749,999	20.4%
\$750,000 - \$999,999	9.3%
\$1,000,000+	9.0%

NEW CONSTRUCTION San Antonio-New Braunfels





APARTMENT RENT & VACANCY RATES



Sherman-Denison Metropolitan Statistical Area



Sherman-Denison MSA by the numbers*



ACTIVE LISTINGS 547 DOWN 17.7% from 2019

> AVERAGE DAYS ON MARKET

60 2 days more than 2019

HOMES SOLD **2,366** UP 15.5% from 2019

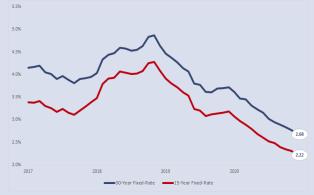
> MONTHS OF Inventory

1.7 Compared to 3.5 in 2019

MEDIAN PRICE PER SQ. FT. \$121.11 UP 9.7% from 2019 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$57,476

MEDIAN HOUSEHOLD INCOME SHERMAN-DENISON

ACCORDING TO THE U.S. CENSUS BUREAU

Sherman-Denison MSA

\$0 - \$99,999	10.0%
\$100,000 - \$199,999	39.8%
\$200,000 - \$299,999	29.9%
\$300,000 - \$399,999	11.3%
\$400,000 - \$499,999	4.8%
\$500,000 - \$749,999	3.3%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.3%

Cooke County

\$0 - \$99,999	4.7 %
\$100,000 - \$199,999	34.2%
\$200,000 - \$299,999	28.7%
\$300,000 - \$399,999	18.4%
\$400,000 - \$499,999	4.9 %
\$500,000 - \$749,999	6.5%
\$750,000 - \$999,999	2.0%
\$1,000,000+	0.6%

The availability of homes priced under \$200,000 has decreased 23.2% since 2016.

Fannin County

\$0 - \$99,999	19.1%
\$100,000 - \$199,999	42.2%
\$200,000 - \$299,999	20.2%
\$300,000 - \$399,999	13.8%
\$400,000 - \$499,999	3.5%
\$500,000 - \$749,999	1.1%
\$750,000 - \$999,999	0.3%
\$1,000,000+	0.0%

Texas

\$0 - \$99,999	4.6 %
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0%
\$1,000,000+	1.8 %

Unless otherwise specified, data for this report is provided by the Data Relevance Project, a partnership among Texas REALTORS®
and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center.

Grayson County

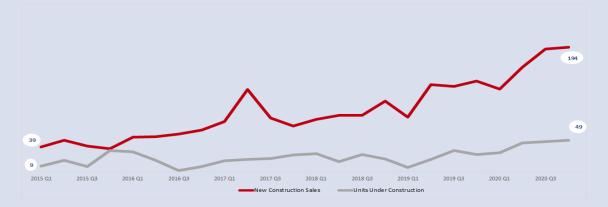
10.0%	\$0 - \$99,999
	\$100,000 - \$199,999
	\$200,000 - \$299,999
11.3	\$300,000 - \$399,999
4.8%	\$400,000 - \$499,999
3.3%	\$500,000 - \$749,999
0.6%	\$750,000 - \$999,999
0.3%	\$1,000,000+

99	10.0%
99	39.8%
99	29.9%
99	11.3%
99	4.8%
99	3.3%



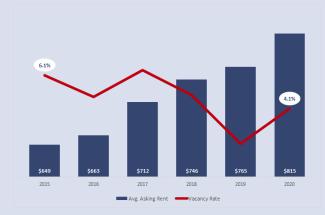
The median price per square foot in Sherman-Denison has increased 45.1% since

NEW CONSTRUCTION Sherman-Denison





APARTMENT RENT & VACANCY RATES



Texarkana Metropolitan Statistical Area



Texarkana MSA by the numbers*

MEDIAN PRICE \$160,000 UP 10.3% from 2019

ACTIVE LISTINGS 242 DOWN 9% from 2019

> AVERAGE DAYS ON MARKET

74 10 days less than 2019 HOMES SOLD **785** UP 1.8% from 2019

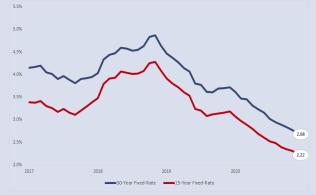
> MONTHS OF Inventory

3.4 Compared to 3.5 in 2019

MEDIAN PRICE PER SQ. FT. \$ 86.36 UP 7.3% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$51,544

MEDIAN HOUSEHOLD INCOME TEXARKANA

ACCORDING TO THE U.S. CENSUS BUREAU

Texarkana MSA

\$0 - \$99,999	26.7%
\$100,000 - \$199,999	37.8%
\$200,000 - \$299,999	23.5%
\$300,000 - \$399,999	7.9%
\$400,000 - \$499,999	2.9%
\$500,000 - \$749,999	1.2%
\$750,000 - \$999,999	0.0%
\$1,000,000+	l 0.1%



\$0 - \$99,999	33.1%
\$100,000 - \$199,999	41.4%
\$200,000 - \$299,999	15.9%
\$300,000 - \$399,999	6.4%
\$400,000 - \$499,999	2.8%
\$500,000 - \$749,999	0.4%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 14.7% since 2016.

Titus County

\$0 - \$99,999	15.2%
\$100,000 - \$199,999	39.1%
\$200,000 - \$299,999	23.9%
\$300,000 - \$399,999	13.2%
\$400,000 - \$499,999	3.7%
\$500,000 - \$749,999	4.5%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.4%

Morris County

\$0 - \$99,999		45.1%
\$100,000 - \$199,999		42.9%
\$200,000 - \$299,999	5.5%	
\$300,000 - \$399,999	4.4%	
\$400,000 - \$499,999	2.2%	
\$500,000 - \$749,999	0.0%	
\$750,000 - \$999,999	0.0%	
\$1,000,000+	0.0%	

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Texas REALTORS® and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center

Bowie County

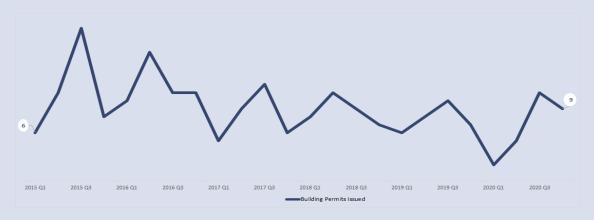
\$0 - \$99,999	
\$100,000 - \$199,999	
\$200,000 - \$299,999	
\$300,000 - \$399,999	7
\$400,000 - \$499,999	2.
\$500,000 - \$749,999	11.2
\$750,000 - \$999,999	0.0
\$1,000,000+	 0. 1

26.7%
37.8%
23.5%
7.9%
2.9 %
1.2%
0.0%
0.1%

The median price per square foot in

Texarkana has increased 21.0% since 2016.

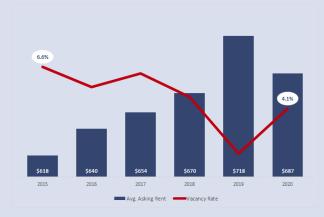
NEW CONSTRUCTION Texarkana





* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Tyler Metropolitan Statistical Area



Tyler MSA by the numbers*

MEDIAN PRICE \$230,000 UP 10.1% from 2019

ACTIVE LISTINGS 751 DOWN 16.1% from 2019

> AVERAGE DAYS ON MARKET

76 3 days less than 2019 HOMES SOLD 3,357 UP 13% from 2019

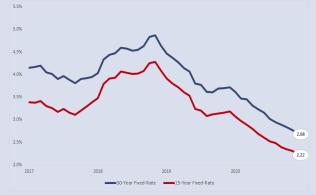
MONTHS OF INVENTORY

Compared to 3.4 in 2019

MEDIAN PRICE PER SQ. FT. \$119.96 UP 8.7% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$59,584

MEDIAN HOUSEHOLD INCOME Tyler

ACCORDING TO THE U.S. CENSUS BUREAU

Tyler MSA

\$0 - \$99,999	5.0%
\$100,000 - \$199,999	32.1%
\$200,000 - \$299,999	35.4%
\$300,000 - \$399,999	14.5%
\$400,000 - \$499,999	6.8%
\$500,000 - \$749,999	4.5%
\$750,000 - \$999,999	1.2%
\$1,000,000+	0.4%



\$0 - \$99,999	16.8%
\$100,000 - \$199,999	38.9%
\$200,000 - \$299,999	24.1%
\$300,000 - \$399,999	12.0%
\$400,000 - \$499,999	4.6%
\$500,000 - \$749,999	3.0%
\$750,000 - \$999,999	0.4%
\$1,000,000+	0.4%

The availability of homes priced under \$200,000 has decreased 25.0% since 2016.

Cherokee County

24.5%
29.6%
19.1%
17.4%
4.2%
2.7%
1.7%
0.7%

Texas

\$0 - \$99,999	4.6 %
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0%
\$1,000,000+	1.8 %

	TOTT/0				
0.000+	0.4%				
199,999	Ι Ι.ΖΎυ				<i>ئ</i> \100,

Inless otherwise specified, data for this report is provided by the Data Relevance Project, a partnership among Texas REALTORS® and local REALTOR® associations throughout the state. Data analysis is provided by the Texas Real Estate Research Center.

Smith County

	5.0%	\$0 - \$99,999
32		\$100,000 - \$199,999
3		\$200,000 - \$299,999
j %	14.5	\$300,000 - \$399,999
	6.8%	\$400,000 - \$499,999
	4.5%	\$500,000 - \$749,999
	1.2%	\$750,000 - \$999,999
	0.4%	\$1,000,000+

increased		

The median price per square foot in Tyler has

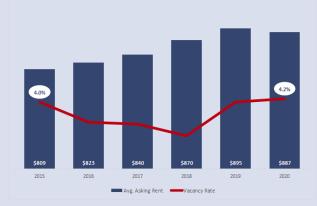
32.1%

NEW CONSTRUCTION Tyler





APARTMENT RENT & VACANCY RATES



Victoria Metropolitan Statistical Area



Victoria MSA by the numbers*

MEDIAN PRICE \$194,950 UP 2.7% from 2019

ACTIVE LISTINGS 244 DOWN 15.9% from 2019

> AVERAGE DAYS ON MARKET

76 2 days less than 2019

HOMES SOLD **1,022** UP 14.2% from 2019

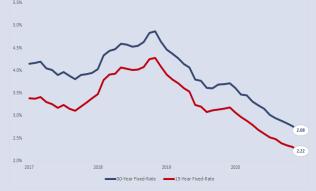
> MONTHS OF INVENTORY 2.3

Compared to 4.1 in 2019

MEDIAN PRICE PER SQ. FT. \$113.82 UP 4.9% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$56,627

MEDIAN HOUSEHOLD INCOME

VICTORIA

ACCORDING TO THE U.S. CENSUS BUREAU

Victoria MSA

	11.4%	\$0 - \$99,999
41.4%		\$100,000 - \$199,999
).6 %	30	\$200,000 - \$299,999
	9.4%	\$300,000 - \$399,999
	4.5%	\$400,000 - \$499,999
	2.4%	\$500,000 - \$749,999
	0.3%	\$750,000 - \$999,999
	0.1%	\$1,000,000+



The median price per square foot in Victoria has increased 10.3% since 2016.

Victoria County

\$0 - \$99,999	11.1%
\$100,000 - \$199,999	42.2%
\$200,000 - \$299,999	31.0%
\$300,000 - \$399,999	8.8%
\$400,000 - \$499,999	4.5%
\$500,000 - \$749,999	2.1%
\$750,000 - \$999,999	0.3%
\$1,000,000+	0.0%

Calhoun County

\$0 - \$99,999	20.4%
\$100,000 - \$199,999	36.1%
\$200,000 - \$299,999	24.1%
\$300,000 - \$399,999	7.9%
\$400,000 - \$499,999	7.9%
\$500,000 - \$749,999	3.2%
\$750,000 - \$999,999	0.5%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 11.1% since 2016.

Lavaca County

\$0 - \$99,999	21.6%
\$100,000 - \$199,999	44.8%
\$200,000 - \$299,999	21.6%
\$300,000 - \$399,999	6.0%
\$400,000 - \$499,999	5.2 %
\$500,000 - \$749,999	0.9%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

Goliad County

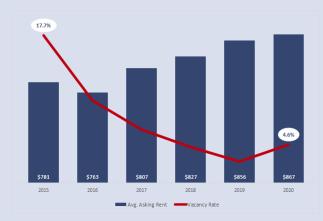
\$0 - \$99,999	19.4%
\$100,000 - \$199,999	19.4%
\$200,000 - \$299,999	19.4%
\$300,000 - \$399,999	25.0%
\$400,000 - \$499,999	5.6%
\$500,000 - \$749,999	8.3%
\$750,000 - \$999,999	0.0%
\$1,000,000+	2.8%

NEW CONSTRUCTION Victoria





APARTMENT RENT & VACANCY RATES



Waco Metropolitan Statistical Area



Waco MSA by the numbers*

MEDIAN PRICE \$213,060 UP 12.7% from 2019

ACTIVE LISTINGS 539 DOWN 23[%] from 2019

> AVERAGE DAYS ON MARKET

49 6 days less than 2019 HOMES SOLD **3,391** UP 7.9% from 2019

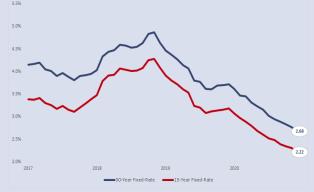
> MONTHS OF INVENTORY

Compared to 2.4 in 2019

MEDIAN PRICE PER SQ. FT. \$119.50 UP 9.1% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$50,368

MEDIAN HOUSEHOLD INCOME WACO

ACCORDING TO THE U.S. CENSUS BUREAU

Waco MSA

\$0 - \$99,999	10.9%
\$100,000 - \$199,999	33.5%
\$200,000 - \$299,999	31.9%
\$300,000 - \$399,999	13.5%
\$400,000 - \$499,999	5.2 %
\$500,000 - \$749,999	4.0%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.3%

The median price per square foot in Waco has increased 37.3% since 2016.

Limestone County

\$0 - \$99,999	30.0%
\$100,000 - \$199,999	38.8%
\$200,000 - \$299,999	14.7%
\$300,000 - \$399,999	8.8%
\$400,000 - \$499,999	4.7%
\$500,000 - \$749,999	2.9%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 25.6% since 2016.

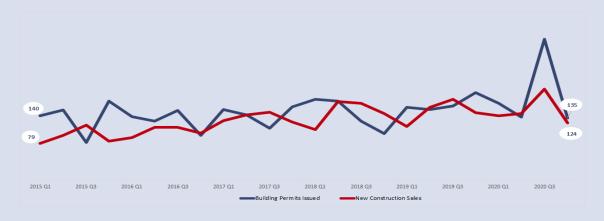
Texas

\$0 - \$99,999	4.6%
\$100,000 - \$199,999	22.9%
\$200,000 - \$299,999	34.5%
\$300,000 - \$399,999	18.3%
\$400,000 - \$499,999	8.7%
\$500,000 - \$749,999	7.3%
\$750,000 - \$999,999	2.0 %
\$1,000,000+	l 1.8%

McLennan County

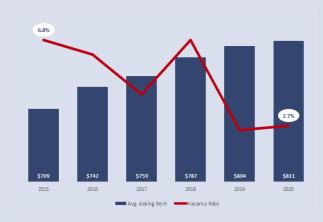
\$0 - \$99,999	10.0%
\$100,000 - \$199,999	33.5%
\$200,000 - \$299,999	32.6%
\$300,000 - \$399,999	13.7%
\$400,000 - \$499,999	5.2 %
\$500,000 - \$749,999	4.1%
\$750,000 - \$999,999	0.6%
\$1,000,000+	0.3%

NEW CONSTRUCTION Waco





APARTMENT RENT & VACANCY RATES



Wichita Falls Metropolitan Statistical Area



Wichita Falls MSA by the numbers*

MEDIAN PRICE \$145,000 UP 12.8% from 2019

ACTIVE LISTINGS 296 DOWN 25.8% from 2019

> AVERAGE DAYS ON MARKET

37 10 days less than 2019 HOMES SOLD 1,981 UP 5.6% from 2019

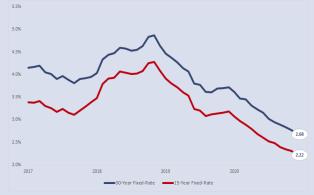
> MONTHS OF INVENTORY

1.2 Compared to 2.3 in 2019

MEDIAN PRICE PER SQ. FT. \$ 89.52 UP 12.2% from 2019 4-YEAR COMPARISON Home sales volume vs. Median Price



MONTHLY AVERAGE MORTGAGE INTEREST RATES



\$52,233

MEDIAN HOUSEHOLD INCOME WICHITA FALLS

ACCORDING TO THE U.S. CENSUS BUREAU

Wichita Falls MSA

\$0 - \$99,999	28.5%
\$100,000 - \$199,999	43.7%
\$200,000 - \$299,999	20.0%
\$300,000 - \$399,999	5.0 %
\$400,000 - \$499,999	1.6%
\$500,000 - \$749,999	1.2%
\$750,000 - \$999,999	0.1%
\$1,000,000+	0.1%



The median price per square foot in Wichita Falls has increased 28.4% since 2016.

Wichita County

\$0 - \$99,999	28.4%
\$100,000 - \$199,999	44.7%
\$200,000 - \$299,999	19.7%
\$300,000 - \$399,999	4.6 %
\$400,000 - \$499,999	1.6%
\$500,000 - \$749,999	0.9%
\$750,000 - \$999,999	0.1%
\$1,000,000+	l 0.1%

Young County

\$0 - \$99,999	32.7%
\$100,000 - \$199,999	42.6%
\$200,000 - \$299,999	17.9%
\$300,000 - \$399,999	4.3%
\$400,000 - \$499,999	0.6%
\$500,000 - \$749,999	1.9 %
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

The availability of homes priced under \$200,000 has decreased 11.3% since 2016.

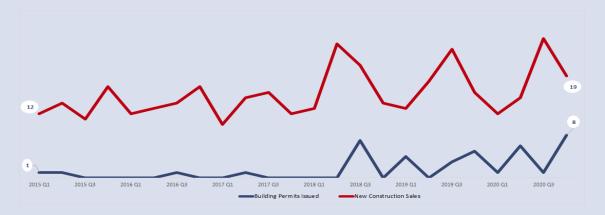
Clay County

\$0 - \$99,999	34.1%
\$100,000 - \$199,999	44.5%
\$200,000 - \$299,999	15.1%
\$300,000 - \$399,999	2.4%
\$400,000 - \$499,999	0.8%
\$500,000 - \$749,999	3.2%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

Archer County

\$0 - \$99,999	21.6%
\$100,000 - \$199,999	23.9%
\$200,000 - \$299,999	31.8%
\$300,000 - \$399,999	15.9%
\$400,000 - \$499,999	2.3%
\$500,000 - \$749,999	4.6 %
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

NEW CONSTRUCTION Wichita Falls







16 New Building Permits Issued IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES

