TREPAC, Texas REALTORS
Political Action Committee

## Corporate Reimbursement Form

Association

AE or TREPAC representative

Mailing address

Contact email

Contact phone

Event date
Event description
Tell us how you raised money at your event.

## Event Attendance

How many people attended your event?


Event Revenue
How much money did you make from your event?
How much money did your event generate?
Include money received from admission ticket sales, dinner/drink ticket sales, auction sales, sale of tickets to participate in skill based games/competitions, merchandise sales, etc.

Note: Revenue received from the sale of advertising or sponsorship opportunities at your event is not
Event Revenue and should not be included.

## Event Expenses

Enter the amount of direct purchases you made for the following list of items.

| Auction items | $\$$ |
| :--- | :--- |
| Prizes | $\$$ |
| Professional entertainment | $\$$ |
| Facilities | $\$$ |
| Food \& beverage | $\$$ |
| Advertising \& promotion | $\$$ |
| All other | $\$$ |
| Total event expenses | $\$ 0.00$ |

## Donations

What is the value of all in-kind donated items?

| What is the total fair market value of all the auction items donated to your event? You must <br> submit a donated item form for each auction item donated. | $\mathbf{\$}$ |
| :--- | :--- |
| What is the total fair market value of all the prizes donated to your event? <br> You must submit a donated item form for each prize donated. | $\mathbf{\$}$ |
| What is the total fair market value of any professional entertainment donated <br> to your event? <br> You must submit a donated item form for each entertainer who donated his or her services. | $\mathbf{\$}$ |
| Total fair market value of all in-kind donated items and services | $\mathbf{\$ 0 . 0 0}$ |

## One-third rule calculation*

Did you meet the one-third rule?

| Line $\mathbf{1}$ <br> Total event revenue | $\mathbf{\$}$ |
| :--- | :--- |
| Line $\mathbf{2}$ <br> Total amount spent on auction items, prizes, and professional entertainment plus total fair market <br> value of all in-kind donated items and services | $\mathbf{\$ 0 . 0 0}$ |
| One-third calculation = Line 1 divided by Line 2 |  |
| Line $\mathbf{3}$ <br> The amount to be deducted from local non-corporate TREPAC allocation when one-third rule is not <br> met. | $\mathbf{0 . 0 0}$ |

* The total event revenue must be at least three times the value of auction items, prizes, and professional entertainment, whether these items were purchased by the board or received as a donation. If the one-third calculation is less than 3, all funds generated by the event will be marked as corporate


## Corporate reimbursement* <br> How much is your reimbursement?

Enter the total amount of your reimbursement request. The amount requested must be equal to or less than the total event expenses.
\$

Will a portion of the expenses be covered by an NAR grant? $\square$ Yes $\square$ No
If yes, please enter the grant amount approved
Were a portion of the expenses covered by sponsors?
Yes
No
If yes, please attach a list of each sponsor's name with the dollar amount paid.

* Note: If you used sponsor dollars to offset any of your event expenses, please deduct that amount from your requested reimbursement.

Signature

Print name of person authorized to spend local TREPAC funds

Title

Send form + related documents to TREPAC
Attn: Scout Garza
P.O. Box 2246

Austin, TX 78768-2246
sgarza@texasrealtors.com

## Glossary of terms

| Term | Definition |
| :--- | :--- |
| Advertising and promotion | The amount spent to advertise and promote your event. Examples include fliers, posters, <br> mailers, etc. |
| Advertising or sponsorship | Advertising or sponsorship opportunities are cash fees paid to the local board in return for <br> access to the advertising potential associated with the event. |
| opportunities | The amount spent for miscellaneous items such as decorations, photo copies, equipment rental, <br> services, gifts, etc. |
| All other | Items purchased with local boards funds to sell in a live or silent auction. |
| Auction items | The money brought in that are the direct result of the actual event. Examples include the sale of <br> admission tickets, sale of silent and live auction items, sale of tickets to participate in skill based <br> games or competitions at the event for the purpose of winning a prize, sale of dinner/drink <br> tickets, sale of merchandise sold at event. |
| Event revenue | The amount spent on the rental of the place where the event occurs. |
| Facilities | The highest price, expressed in dollars, that an item would bring in an open and unrestricted <br> market between a willing buyer and a willing seller. |
| Fair market value | The amount spent on the food \& beverage served at your event. |
| Food \& beverage | Any event attendee who is not a REALToR, designated ReALToR, affiliate member or their <br> immediate family member is deemed a member of the general public. |
| General public | With respect to a member, a father, mother, son, daughter, brother, sister, husband, wife, father- <br> in-law, or mother-in-law. |
| Immediate family members | Goods or services given instead of money. |
| In-kind donations | The one-third rule states that the total event revenue must be at least three times <br> more than the amount spent to purchase auction items, prizes, and professional entertainment <br> plus the total fair market value of donated auction items, prizes, and professional entertainment. |
| One-third rule | Prizes purchased with local board funds to award attendees at your event. |
| Prizes | The amount spent on entertainment hired for the purpose of drawing attendees to your event. <br> The entertainer's presence strongly encourages attendance at the event. In other words, most <br> people would not attend your event if not for the entertainment. |
| Professional entertainment |  |

## The one-third rule

## 1. What is the "one-third rule" and when does it apply?

The so-called "one-third" rule set forth in the Federal Election Commission regulations applies to corporate sponsored fundraising events held to raise voluntary contributions to federal political action committees where the event involves providing prizes, merchandise, or entertainment to contributors. The rule applies to RPAC fundraising events sponsored by NAR or state or local associations because 30\% of each RPAC contribution is forwarded to National RPAC to support federal candidates.

## 2. What is the reason for the one-third rule?

The one-third rule is intended to prevent a corporation from giving contributors prizes, merchandise, or entertainment at events like raffles, dinner-dances, auctions, and the like "in exchange" for voluntary individual political contributions. Since an incorporated board of REALTORS* may use corporate monies to pay the costs of conducting an RPAC fundraising event, such an exchange might appear to occur if the prizes or entertainment provided to contributors had approximately the same value as the total contributions made by those individuals in attendance. Thus, the rule prevents the sponsor from providing to contributors prizes or entertainment in exchange for personal PAC contributions where the total amount contributed does not significantly exceed the value of the prizes or entertainment. The rule accomplishes this by establishing a threshold relationship between costs incurred in connection with the event and total contributions made by those in attendance.

## 3. How does the one-third rule work?

In order to prohibit exchanges of corporate money or merchandise for personal PAC contributions, the rule provides that the value of the prizes, merchandise, or entertainment distributed (exclusive of food, beverage and facility expenses, but including professional entertainment expenses) to contributors at a fundraising event, like a raffle or an auction, may not exceed one-third of the total contributions made by contributors at the event. Stated conversely, the event must result in total contributions not less than three times the costs of prizes and entertainment. If that amount of contributions is not achieved, the sponsor must be reimbursed by the PAC in an amount necessary to reduce the net expenditure (for merchandise and entertainment) to one-third of the contributions collected.

## 4. Can you provide an example?

Assume, for example, a board spent $\$ 400$ for items to be raffled off at a fundraising event and collected $\$ 1,200$ or more in contributions at the event. No reimbursement would be necessary because one-third of the fundraising proceeds (one-third of $\$ 1,200$, or $\$ 400$ ) is equal to the board's costs. But if the board collected only $\$ 900$ in contributions, it would have to be reimbursed for the amount by which the expenses ( $\$ 400$ ) exceeded one-third of the contributions collected $(\$ 900 \div 3=\$ 300)$, or $\$ 100$. [This calculation is complicated by the fact that this formula only applies to the National RPAC portion of the contributions, and any reimbursement must be made by National RPAC. In this example, National RPAC's portion of the total contributions is $30 \%$ of $\$ 900$, or $\$ 270$, and one-third of that amount is $\$ 90$. Similarly, National RPAC's allocable portion of the expenditures allocable to raising Federal PAC funds is $30 \%$ of $\$ 400$, or $\$ 120$. Thus, this example would require reimbursement by National RPAC of $\$ 30$, which is the difference between $\$ 120$ and one-third of \$270 (\$90.00).]

It is important to recognize two points in making these computations: (1) Each prize need not satisfy the one-third standard individually as long as the costs of all items and contributions received for them do so collectively. (2) In computing the board's costs of the prizes distributed via the event, items donated to the board must be valued at their fair market value, since even though such items may have been acquired by the board without cost they have a market value and thus constitute an asset of the board with that fair market value.

