



## **The 2018 William C. Jennings Award** for ***Outstanding Commercial Transaction of the Year***

The William C. Jennings Award is awarded annually by the Texas REALTORS® Commercial Committee to recognize an outstanding commercial transaction. All REALTORS® in Texas are invited to enter. The local association with whom the award winner is a primary member will receive a \$1,000 grant. The winner of the Award will be featured in the Texas REALTOR® Magazine and be nominated for recognition at the national level.

The Jennings Award is presented for a transaction that represents excellence in both real estate practice and contribution to the community. The award seeks to honor real estate professionals whose work benefits not only their clients but the quality of life and economic development of the market where they work.

William C. Jennings Sr. served as President of the Fort Worth Board of REALTORS®, President of the Texas Association of REALTORS®, and served on the Executive Board of the National Association of REALTORS®. He founded the Commercial Investment Division of the Texas Association of REALTORS® and was appointed by the Governor of Texas to be Chairman of the Texas Real Estate Research Center. His career accomplishments were recognized when he received the REALTORS® statewide award for the commercial real estate transaction of the year and a real estate professorship at the University of Texas at Austin was named in his honor. The William C. Jennings Award embodies his dedication to service and professional excellence.

This award honors the professionalism and achievements of one of our own Texas REALTORS®.

### **Guidelines**

1. The contest is open to all members of the Texas REALTORS® who are actively engaged in commercial brokerage.
2. Transactions on which entries are based must have closed no earlier than December 1, 2017 and no later than November 30, 2018.
3. All valid entries shall include:
  - a) A statement of goals and objectives, including the benefits to the community at large.
  - b) A narrative explaining the nature of the transaction from inception to final sale, lease, or syndication. The narrative should not exceed 1,000 words in length. Narrative should use letter substitutions/aliases for the names of principals involved.
  - c) Proof of a high degree of professionalism and innovation.

- d) Copies of contracts. *If confidentiality agreements conflict with this rule, substitute generalized narrative statements describing each aspect of the contractual arrangements.*
  - e) Verification that the transaction has closed.
  - f) Photos may be submitted and are encouraged.
  - g) Entries may be submitted electronically or as hard copies. Size of the transaction and professional writing ability are not factors in the judging of entries.
4. Judging will be based on:
    - a) Merits of the transaction - 40%
    - b) Creativity - 20%
    - c) Application of commercial principles and practices - 40%
  5. The Judging Panel will consist of:
    - a) The Immediate Past Chair of the Texas REALTORS® Commercial Committee
    - b) The recipient of the previous year's Award
    - c) A Real Estate Center representative
    - d) Two additional judges from the Texas REALTORS® Commercial Committee
  6. The decision of the judges will be final. An honorable mention award may also be awarded at the judges' discretion. The award(s) will be presented at the 2019 Texas REALTORS® Winter Meeting in Austin during the Awards Luncheon. Judges reserve the right to withhold giving the award if, in their opinion, entries do not meet judging criteria.
  7. All entries should be sent to:  
William C. Jennings Award  
Attn: Amy L. Gamber  
Texas REALTORS®  
1115 San Jacinto Blvd., Suite 200  
Austin, TX 78701-1906
  8. DEADLINE: *All entries must be received at association offices no later than 5 p.m., Wednesday, January 11, 2018.*



**2018 William C. Jennings Award  
Entry Form**

Attached is my entry for the 2018 William C. Jennings contest for the Commercial Transaction of the Year. I agree to abide by the decision of the judges, and I give my permission to *Texas REALTOR*<sup>®</sup> magazine to publish my entry, whether or not it receives an award.

**Name:** \_\_\_\_\_

**Firm:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Send entries to:**

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Texas Association of REALTORS<sup>®</sup>  
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