



Graduate, REALTOR® Institute - GRI



The Graduate, REALTOR® Institute (GRI) designation is the mark of a real estate professional who has made the commitment to provide a high level of professional services by securing a strong educational foundation. Buying property can be a complex and stressful task. It's often the biggest single investment in a person's life.

In today's competitive business environment, it takes more than just motivation and initiative to succeed. Earning the GRI designation helps you stand out to prospective homebuyers and sellers as a REALTOR® who has gained in-depth knowledge on the fundamentals of real estate.

New technology, laws, procedures, and the increasing sophistication of buyers and sellers requires real estate practitioners to perform at an ever-increasing level of professionalism. The Texas GRI is regularly updated to keep pace with changing laws, technology, and best practices.

Participants will receive the national designation upon successful completion of the following three classes:

- **GRI: Contracts to Closing**
Topics include lending essentials, residential contracts, appraisals, surveys, negotiations, fair housing, and diversity.
- **GRI: Marketing, Business Skills**
Topics include seller services, buyer services, technology, and environment and green building.
- **GRI: Real Estate Brokerage**
Topics include professional standards, policies and procedures, brokerage and agency relationships, and business development.

Texas GRI facts:

- Completion of GRI classes satisfies all SAE requirements or all elective CE hours
- Only 10% of Texas REALTORS® have earned the designation

- There are more than 11,000 active designees in Texas
- Texas has the most designees in the country

You must be an active member of Texas REALTORS® to earn the GRI designation.

For more information, visit texasrealestate.com/gri

