

President/CEO — Amarillo Association of REALTORS®

Location: Amarillo, Texas

The **Amarillo Association of REALTORS® (AAR)** is seeking an experienced, forward-thinking **President/CEO** to lead our dynamic 1200+ member organization and champion the interests of REALTORS® and the real estate profession throughout the Texas Panhandle.

Located in **Amarillo, Texas**—a vibrant, welcoming, and **highly affordable community** with a strong economy, exceptional quality of life, and genuine Texas charm—this role offers the opportunity to make a lasting impact while living in a city known for its balance of progress and affordability.

Position Overview

The President/CEO serves as the chief executive officer of the Association, responsible for providing visionary leadership, managing staff and operations, executing the goals of the Board of Directors, and strengthening relationships with members, community partners, and state and national REALTOR® organizations.

The ideal candidate is a skilled leader and communicator who thrives in a collaborative environment, demonstrates strategic thinking, and can effectively advocate for the real estate industry at the local, state, and national levels.

Key Responsibilities

- Work closely with the **Board of Directors, Executive Committee, and officers** to ensure alignment with AAR's mission and objectives.
- Develop and implement **policies, programs, and strategic initiatives** to advance the Association's goals.
- Recruit, train, and manage a high-performing staff; oversee performance evaluations, compensation, and professional development.
- Maintain strong relationships with **local government**, ensuring the real estate industry's voice is represented in policy discussions.
- Direct and oversee **all Association operations**, including budgeting, communications, events, education, and member engagement.
- Serve as liaison with **Texas REALTORS®** and the **National Association of REALTORS®**, attending key meetings and representing AAR at state and national levels.
- Oversee the **development of education programs**, communications, and events that provide value to members.

- Maintain effective relationships with other organizations, local officials, and the business community to enhance the REALTOR® brand.
 - Ensure the **financial integrity** of the Association by managing budgets, safeguarding assets, and operating within approved guidelines.
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Qualifications

- Proven experience in **association management, real estate, or related leadership** roles.
 - Demonstrated ability to manage staff, budgets, and operations effectively.
 - Strong communication, negotiation, and organizational skills.
 - Knowledge of the real estate industry and REALTOR® organization structure preferred.
 - Ability to travel (approximately 35–43 days/nights annually) to represent the Association at state and national meetings.
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Why Amarillo?

Amarillo, located in the heart of the Texas Panhandle, offers a **low cost of living, friendly community, and strong business environment**. From its thriving arts scene and outdoor recreation to its growing economy driven by energy, agriculture, and technology, Amarillo is a place where you can lead a respected organization and enjoy an outstanding quality of life.

How to Apply

Qualified candidates are invited to submit a **cover letter and résumé** outlining relevant experience and leadership achievements to JHouser@TexasRealtors.com .