

Alternate GRI Application

Please complete form below.

The following accredited courses may be used to earn the GRI Designation. You must earn at least four credits within each GRI category, for a total of 12 credits between the three categories. The number following the course title indicates how many credits are awarded for that course. Mark which courses you would like considered for credit toward your GRI Designation.



GRI: Contracts to Closing (4)

- GRI: Contracts to Closing Core Course (4)**
- ABR: Corporate Relocation (1)**
- ABR: Real Estate Investing (1)**
- AHWD: At Home with Diversity (1)**
- ALC: Land Investment Analysis (2)**
- ALC: Tax Deferred 1031 Exchanges (2)**
- MRP: Military Relocation Professional (1)**
- PSA: Pricing Strategy Advisor (1)**
- SFR: Short Sale & Foreclosure Resource (1)**

GRI: Real Estate Brokerage (4)

- GRI: Real Estate Brokerage Core Course (4)**
- ALC: Managing a Multi-Generational Business (1)**
- C-RETS: Designing & Sustaining Successful Teams (1)**
- C-RETS: HR Solutions for Teams (1)**
- C-RETS: Position Your Team for Profit (1)**
- C-RETS: Team Leadership for Maximum Performance (1)**
- CRB: Building a Business Plan that Gets Results (1)**
- CRB: Creating a Profitable Real Estate Company (1)**
- CRB: Firm Rules: Policies to Mitigate Risk (1)**
- CRB: HR Solutions for Today's Real Estate Company (1)**
- CRB: Managing a Multi-Generational Business (1)**
- CRB: Performance Leadership-Coach, Manage & Mentor (1)**
- CRB: Recruiting for Success: Creating a Vibrant Real Estate Organization (1)**
- CRB: Show Me The Money: Compensation Planning (1)**
- CRS: 7 Things Successful Agents Do Differently: A Proven Business System (1)**
- CRS: Building a Team to Grow Your Business (1)**
- CRS: HR Solutions: Effective Delegation and Feedback at the Next Level (1)**

- CRS: Mastering Your Time to Achieve Your Goals (1)**
- CRS: Succession Planning: Building, Valuing, and Selling Your Business (1)**
- PMN: Harnessing the Power-Skills Based Performance Mgmt. (1)**
- PMN: The Business of Your Business (1)**

GRI: Business Skills (4)

- GRI: Business Skills Core Course (4)**
- ABR: Buyers by Generation: Success in Every Segment (1)**
- ABR: Designation Core Course (2)**
- ABR: Marketing Strategy & Lead Generation (1)**
- ABR: New Home Construction and Buyer Representation (1)**
- ALC: Agricultural Land Brokerage & Marketing (2)**
- ALC: Essentials of Negotiations (2)**
- ALC: Practical Navigation for Land Professionals (2)**
- CRS: Digital Marketing: Establishing a Social Media Brand (1)**
- CRS: Keep it Simple with Low-Cost Online Marketing (1)**
- CRS: Power Up on Smart Home Technologies (1)**
- CRS: Putting Technology to Work for Your Clients (1)**
- CRS: Technology and Plans for Success (1)**
- e-PRO: 2-Day Certification Program (2)**
- GREEN: Day 1 (1)**
- GREEN: Day 2 (1)**
- PMN: Networking & Referrals (1)**
- RENE: Real Estate Negotiation Expert (2)**
- RSPS: Resort & Second Home Property Specialist (1)**
- SRES: Seniors Real Estate Specialist (2)**
- SRS: Seller Representative Specialist Designation (2)**

Name as it appears on license

TREC license #

Address

City

State, ZIP

Phone

Email address

Send to

Texas REALTORS®
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Austin, TX 78701
or
education@texasrealtors.com

Registration Fees

Please visit [texasrealestate.com/members/education](https://www.texasrealestate.com/members/education) for course descriptions and upcoming class dates. The processing fee for the alternate GRI® is \$50, and includes course attendance verification, a GRI® Designation certificate, and the NAR designation fee.

For security purposes, payment information will not be collected on Texas REALTORS® registration forms. Please contact the Professional Development department at education@texasrealtors.com

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