



# REAL 2023 YEAR IN REVIEW



# Texas by the numbers\*

**MEDIAN PRICE** 

\$335,100 DOWN 1.4% from 2022

**ACTIVE LISTINGS** 

**89,005** UP 35.6% from 2022

AVERAGE DAYS ON MARKET

**55** 20 days more than 2022

**HOMES SOLD** 

**327,921**DOWN 10.8% from 2022

MONTHS OF INVENTORY

**3.4** Compared to 2.6 in 2022

MEDIAN PRICE PER SQ. FT.

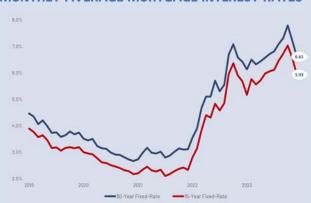
\$174.31 UP 0.1% from 2022

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.1% of the price at which they were originally listed.

#### **Texas**

\$0 - \$99,999	12.6%
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	4.4%
\$1,000,000+	3.6%



The median price per square foot in Texas has increased **57.3%** since 2017.

# **Dallas-Fort Worth-Arlington MSA**

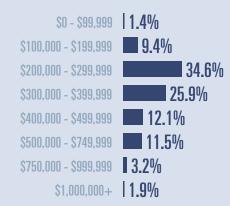


#### **Houston-The Woodlands-Sugar Land MSA**



The availability of homes priced under \$300,000 has decreased 31.1% since 2017.

#### San Antonio-New Braunfels MSA



#### **Austin-Round Rock MSA**

0.0%	\$0 - \$99,999
0.8%	\$100,000 - \$199,999
8.6%	\$200,000 - \$299,999
27.8%	\$300,000 - \$399,999
21.6%	\$400,000 - \$499,999
24.2%	\$500,000 - \$749,999
9.0%	\$750,000 - \$999,999
8.1%	\$1,000,000+

# **Abilene Metropolitan Statistical Area**



# Abilene MSA by the numbers\*

**MEDIAN PRICE** 

\$229,900

**DOWN 2.2% from 2022** 

**ACTIVE LISTINGS** 

620

**UP 36.9% from 2022** 

AVERAGE DAYS ON MARKET

50

19 days more than 2022

**HOMES SOLD** 

2,236

DOWN 12.3% from 2022

MONTHS OF INVENTORY

3.5

Compared to 2.5 in 2022

MEDIAN PRICE PER SO. FT.

\$142.17

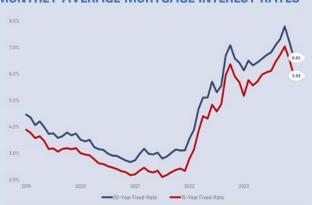
**UP 2.1% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE

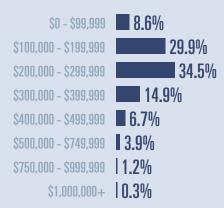


#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.3% of the price at which they were originally listed.

#### **Abilene MSA**



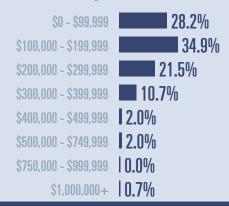


The median price per square foot in Abilene has increased 55.5% since 2017.

# **Taylor County**

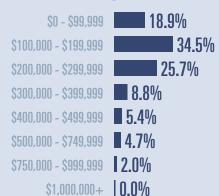


# **Jones County**



The availability of homes priced under \$300,000 has decreased 18.9% since 2017.

# **Callahan County**



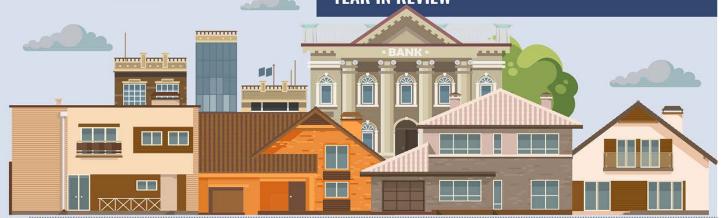
# **Runnels County**

\$0 - \$99,999	31.1%
\$100,000 - \$199,999	36.5%
\$200,000 - \$299,999	16.2%
\$300,000 - \$399,999	<b>6.8</b> %
\$400,000 - \$499,999	<b>12.7</b> %
\$500,000 - \$749,999	<b>4.1</b> %
\$750,000 - \$999,999	<b>12.7</b> %
\$1,000,000+	0.0%

# **Amarillo Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Amarillo MSA by the numbers\*

**MEDIAN PRICE** 

\$242,000

**UP 1.9% from 2022** 

**ACTIVE LISTINGS** 

**695**UP 65.9% from 2022

AVERAGE DAYS ON MARKET

**35** 11 days more than 2022 **HOMES SOLD** 

2,937

**DOWN 15.1% from 2022** 

MONTHS OF INVENTORY

3.4

Compared to 1.7 in 2022

MEDIAN PRICE PER SO. FT.

\$144.93

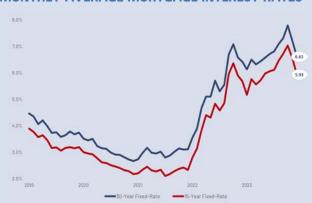
**UP 6% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.9% of the price at which they were originally listed.

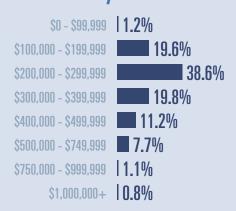
### **Amarillo MSA**

\$0 - \$99,999	<b>6.5</b> %
\$100,000 - \$199,999	27.6%
\$200,000 - \$299,999	32.0%
\$300,000 - \$399,999	16.0%
\$400,000 - \$499,999	9.5%
\$500,000 - \$749,999	<b>6.8</b> %
\$750,000 - \$999,999	11.0%
\$1,000,000+	0.6%



The median price per square foot in Amarillo has increased 51.5% since 2017.

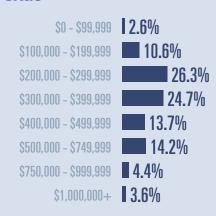
# **Randall County**



### **Potter County**



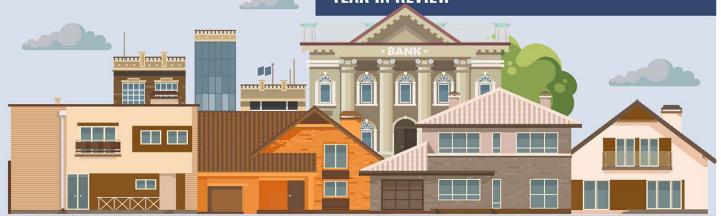
The availability of homes priced under \$300,000 has decreased 22.1% since 2017.



# **Austin-Round Rock Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Austin-Round Rock MSA by the numbers\*

**MEDIAN PRICE** 

\$450,000 DOWN 10.4% from 2022

**ACTIVE LISTINGS** 

**8,770** UP 49.6% from 2022

AVERAGE DAYS ON MARKET

**70** 38 days more than 2022

**HOMES SOLD** 

**30,459** DOWN 9.6% from 2022

MONTHS OF INVENTORY

**3.0** Compared to 2.6 in 2022

MEDIAN PRICE PER SO. FT.

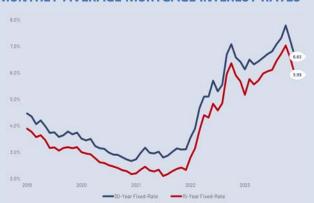
\$229.37 DOWN 11.9% from 2022

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 93.1% of the price at which they were originally listed.

#### **Austin-Round Rock MSA**

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	0.8%
\$200,000 - \$299,999	<b>8.6</b> %
\$300,000 - \$399,999	27.8%
\$400,000 - \$499,999	21.6%
\$500,000 - \$749,999	24.2%
\$750,000 - \$999,999	9.0%
\$1,000,000+	8.1%

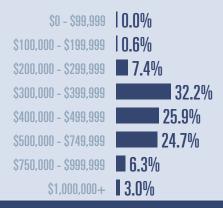


The median price per square foot in Austin-Round Rock has increased 55.0% since 2017.

# **Travis County**

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	0.7%
\$200,000 - \$299,999	<b>5.6</b> %
\$300,000 - \$399,999	19.6%
\$400,000 - \$499,999	20.6%
\$500,000 - \$749,999	27.0%
\$750,000 - \$999,999	12.4%
\$1,000,000+	14.1%

# **Williamson County**



The availability of homes priced under \$300,000 has decreased 42.2% since 2017.

# **Hays County**

\$0 - \$99,999	l <b>0.1</b> %
\$100,000 - \$199,999	10.8%
\$200,000 - \$299,999	11.6%
\$300,000 - \$399,999	38.6%
\$400,000 - \$499,999	17.4%
\$500,000 - \$749,999	19.8%
\$750,000 - \$999,999	<b>7.2</b> %
\$1,000,000+	<b>4.6</b> %

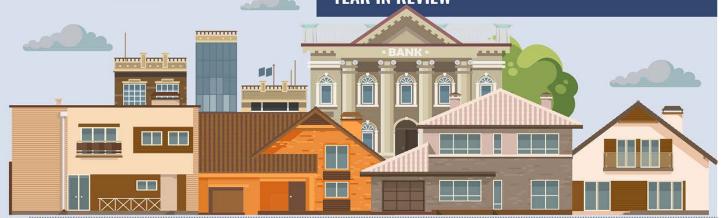
# **Bastrop County**

\$0 - \$99,999	l <b>0.2</b> %
\$100,000 - \$199,999	<b>3.0</b> %
\$200,000 - \$299,999	24.3%
\$300,000 - \$399,999	37.4%
\$400,000 - \$499,999	17.6%
\$500,000 - \$749,999	13.4%
\$750,000 - \$999,999	<b>3.4</b> %
\$1,000,000+	0.6%

# **Beaumont-Port Arthur Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Beaumont-Port Arthur MSA by the numbers\*

**MEDIAN PRICE** 

\$205,000 DOWN 0.7% from 2022

**ACTIVE LISTINGS** 

**1,256** UP 24.4% from 2022

AVERAGE DAYS ON MARKET

**57** 15 days more than 2022

**HOMES SOLD** 

**3,677**DOWN 12.5% from 2022

MONTHS OF INVENTORY

**4.4** Compared to 3.4 in 2022

MEDIAN PRICE PER SO. FT.

\$121.09 UP 0.9% from 2022

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 93.6% of the price at which they were originally listed.

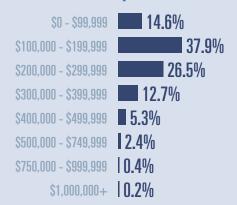
#### **Beaumont-Port Arthur MSA**

\$0 - \$99,999	13.3%
_	
00,000 - \$199,999	35.3%
00,000 - \$299,999	28.6%
00,000 - \$399,999	14.0%
00,000 - \$499,999	5.3%
00,000 - \$749,999	2.9%
50,000 - \$999,999	<b>).4</b> %
\$1,000,000+	<b>).2</b> %

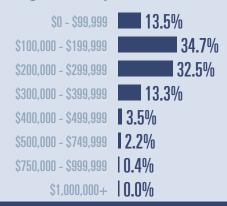


The median price per square foot in Beaumont-Port Arthur has increased 42.5% since 2017.

# **Jefferson County**



# **Orange County**



The availability of homes priced under \$300,000 has decreased 14.2% since 2017.

# **Hardin County**

7.5%	\$0 - \$99,999
25.8%	\$100,000 - \$199,999
32.9%	\$200,000 - \$299,999
19.9%	\$300,000 - \$399,999
8.0%	\$400,000 - \$499,999
<b>5.4</b> %	\$500,000 - \$749,999
10.3%	\$750,000 - \$999,999
l <b>0.2</b> %	\$1,000,000+

\$0 - \$99,999	<b>1</b> 2.6%
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.4</b> %
\$1,000,000+	<b>3.6</b> %

# **Brownsville-Harlingen Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Brownsville-Harlingen MSA by the numbers\*

**MEDIAN PRICE** 

\$260,000

**UP 4% from 2022** 

**ACTIVE LISTINGS** 

953

**UP 60.7% from 2022** 

AVERAGE DAYS ON MARKET

**67** 14 days more than 2022 **HOMES SOLD** 

2,449

**DOWN 6.5% from 2022** 

MONTHS OF INVENTORY

5.8

Compared to 3.7 in 2022

MEDIAN PRICE PER SQ. FT.

\$155.84

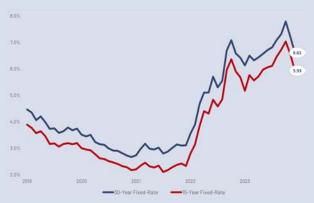
**UP 7.6% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.1% of the price at which they were originally listed.

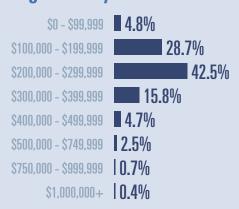
# **Brownsville-Harlingen MSA**

\$0 - \$99,999	<b>6.2</b> %
\$100,000 - \$199,999	23.0%
\$200,000 - \$299,999	34.2%
\$300,000 - \$399,999	20.4%
\$400,000 - \$499,999	<b>6.8</b> %
\$500,000 - \$749,999	<b>6.6</b> %
\$750,000 - \$999,999	11.5%
\$1,000,000+	11.2%

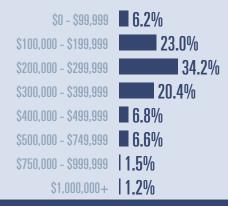


The median price per square foot in Brownsville-Harlingen has increased 90.6% since 2017.

# **Hidalgo County**

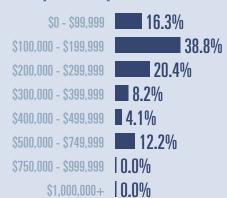


# **Cameron County**



The availability of homes priced under \$300,000 has decreased 28.9% since 2017.

# **Willacy County**

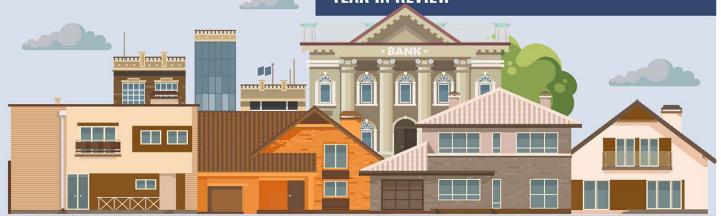


\$0 - \$99,999	<b>1</b> 2.6%
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.4</b> %
\$1,000,000+	3.6%

# **College Station-Bryan Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# College Station-Bryan MSA by the numbers\*

**MEDIAN PRICE** 

\$302,131

**UP 4.9% from 2022** 

**ACTIVE LISTINGS** 

784

**UP 30% from 2022** 

AVERAGE DAYS ON MARKET

**56** 22 days more than 2022

**HOMES SOLD** 

3,202

**DOWN 14.8% from 2022** 

MONTHS OF INVENTORY

3.2

Compared to 2.2 in 2022

MEDIAN PRICE PER SO. FT.

\$183.86

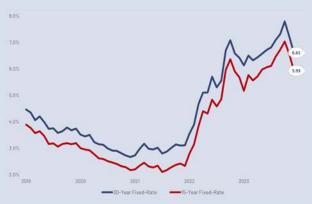
**UP 5.7% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 97.2% of the price at which they were originally listed.

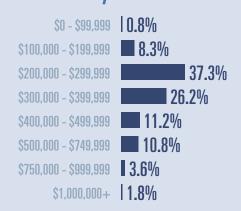
# **College Station-Bryan MSA**

\$0 - \$99,999	1.9%
\$100,000 - \$199,999	9.9%
\$200,000 - \$299,999	37.1%
\$300,000 - \$399,999	25.0%
\$400,000 - \$499,999	10.8%
\$500,000 - \$749,999	10.4%
\$750,000 - \$999,999	<b>3.4</b> %
\$1,000,000+	1.7%

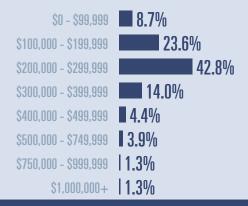


The median price per square foot in College Station-Bryan has increased 45.3% since 2017.

# **Brazos County**



# **Burleson County**



The availability of homes priced under \$300,000 has decreased 27.9% since 2017.

# **Robertson County**

14.0%	\$0 - \$99,999
20.2%	\$100,000 - \$199,999
20.9%	\$200,000 - \$299,999
16.3%	\$300,000 - \$399,999
13.2%	\$400,000 - \$499,999
11.6%	\$500,000 - \$749,999
3.1%	\$750,000 - \$999,999
0.8%	\$1,000,000+

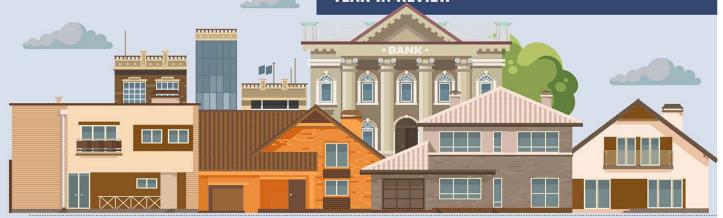
## **Leon County**

	•
11.4%	\$0 - \$99,999
32.4%	\$100,000 - \$199,999
24.8%	\$200,000 - \$299,999
<b>15.2</b> %	\$300,000 - \$399,999
9.5%	\$400,000 - \$499,999
<b>5.7</b> %	\$500,000 - \$749,999
1.0%	\$750,000 - \$999,999
0.0%	\$1,000,000+

# **Corpus Christi Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Corpus Christi MSA by the numbers\*

**MEDIAN PRICE** 

\$285,000

**UP 1.8% from 2022** 

**ACTIVE LISTINGS** 

2,042

**UP 36.4**% from 2022

AVERAGE DAYS ON MARKET

**67** 20 days more than 2022

**HOMES SOLD** 

5,216

**DOWN 19.2% from 2022** 

MONTHS OF INVENTORY

5.1

Compared to 3.1 in 2022

MEDIAN PRICE PER SQ. FT.

\$172.15

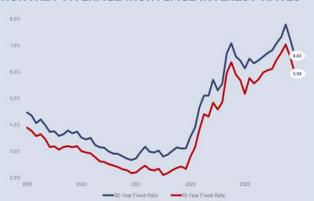
**UP 1.8% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 93.9% of the price at which they were originally listed.

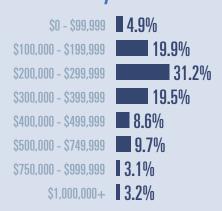
# **Corpus Christi MSA**

\$0 - \$99,999	<b>4.9</b> %
\$100,000 - \$199,999	19.4%
\$200,000 - \$299,999	30.6%
\$300,000 - \$399,999	20.0%
\$400,000 - \$499,999	<b>8.9</b> %
\$500,000 - \$749,999	9.4%
\$750,000 - \$999,999	<b>3.6</b> %
\$1,000,000+	3.2%

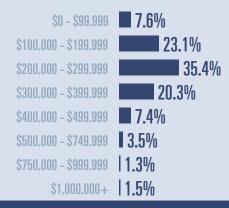


The median price per square foot in Corpus Christi has increased 50.8% since 2017.

# **Nueces County**



# **San Patricio County**



The availability of homes priced under \$300,000 has decreased 27.4% since 2017.

# **Aransas County**

1.6%	\$0 - \$99,999
11.8%	\$100,000 - \$199,999
21.3%	\$200,000 - \$299,999
22.8%	\$300,000 - \$399,999
12.9%	\$400,000 - \$499,999
14.9%	\$500,000 - \$749,999
9.4%	\$750,000 - \$999,999
<b>5.4</b> %	\$1,000,000+

9 2.6%	\$0 - \$99,999
9 10.6%	\$100,000 - \$199,999
9 26.3%	\$200,000 - \$299,999
9 24.7%	\$300,000 - \$399,999
9 13.7%	\$400,000 - \$499,999
9 14.2%	\$500,000 - \$749,999
9 4.4%	\$750,000 - \$999,999
+ ▮3.6%	\$1,000,000+

# **Dallas-Fort Worth-Arlington Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Dallas-Fort Worth-Arlington MSA by the numbers\*

**MEDIAN PRICE** 

\$395,000

**DOWN 1.3% from 2022** 

**ACTIVE LISTINGS** 

**19,312** UP 31.7% from 2022

AVERAGE DAYS ON MARKET

**48** 19 days more than 2022 **HOMES SOLD** 

90,597

**DOWN 6.8% from 2022** 

MONTHS OF INVENTORY

2.6

Compared to 2.2 in 2022

MEDIAN PRICE PER SO. FT.

\$195.91

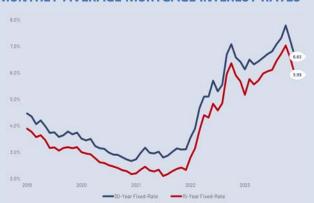
**DOWN 1.8% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 96.2% of the price at which they were originally listed.

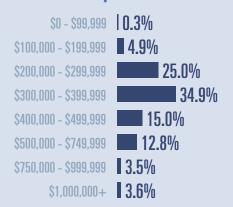
# **Dallas-Fort Worth-Arlington MSA**

\$0 - \$99,999	0.5%
\$100,000 - \$199,999	<b>4.1</b> %
\$200,000 - \$299,999	18.1%
\$300,000 - \$399,999	28.3%
\$400,000 - \$499,999	17.6%
\$500,000 - \$749,999	20.3%
\$750,000 - \$999,999	<b>6.2</b> %
\$1,000,000+	<b>4.9</b> %



The median price per square foot in Dallas-Fort Worth-Arlington has increased 62.4% since 2017.

# **Tarrant County**



# **Dallas County**



The availability of homes priced under \$300,000 has decreased 39.7% since 2017.

# **Collin County**

\$0 - \$99,999	0.1%
\$100,000 - \$199,999	0.7%
\$200,000 - \$299,999	<b>4.9</b> %
\$300,000 - \$399,999	21.1%
\$400,000 - \$499,999	21.8%
\$500,000 - \$749,999	33.2%
\$750,000 - \$999,999	12.2%
\$1,000,000+	<b>6.0</b> %

# **Denton County**

0.0%	\$0 - \$99,999
0.4%	\$100,000 - \$199,999
<b>5.8</b> %	\$200,000 - \$299,999
29.6%	\$300,000 - \$399,999
23.2%	\$400,000 - \$499,999
27.1%	\$500,000 - \$749,999
8.2%	\$750,000 - \$999,999
<b>5.7</b> %	\$1,000,000+

# **El Paso Metropolitan Statistical Area**



# El Paso MSA by the numbers\*

**MEDIAN PRICE** 

\$254,950

**UP 7.6% from 2022** 

**ACTIVE LISTINGS** 

1,907

**UP 38.6% from 2022** 

AVERAGE DAYS ON MARKET

**54** 9 days more than 2022

**HOMES SOLD** 

8,079

**DOWN 14.3% from 2022** 

MONTHS OF INVENTORY

2.9

Compared to 2.2 in 2022

MEDIAN PRICE PER SQ. FT.

\$148.76

**UP 8.8% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES

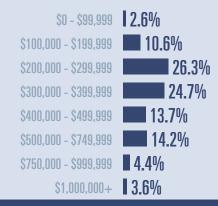


On average, homes sold at 98.6% of the price at which they were originally listed.

#### El Paso MSA

\$0 - \$99,999	1.4%	
\$100,000 - \$199,999	21.2%	
\$200,000 - \$299,999		49.4%
\$300,000 - \$399,999	17.3%	
\$400,000 - \$499,999	<b>6.3</b> %	
\$500,000 - \$749,999	3.4%	
\$750,000 - \$999,999	0.7%	
\$1,000,000+	0.3%	

#### **Texas**

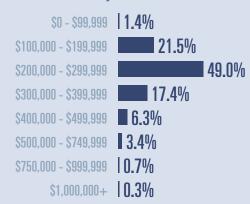


The availability of homes priced under \$300,000 has decreased 22.6% since 2017.



The median price per square foot in El Paso has increased 66.4% since 2017.

# **El Paso County**



# Houston-The Woodlands-Sugar Land Metropolitan Statistical Area



Houston-The Woodlands-Sugar Land MSA by the numbers

**MEDIAN PRICE** 

\$330,000 DOWN 1.5% from 2022

**ACTIVE LISTINGS** 

**21,285** UP 24.4% from 2022

AVERAGE DAYS ON MARKET

**49** 13 days more than 2022



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**HOMES SOLD** 

85,626

**DOWN 12.9% from 2022** 

MONTHS OF INVENTORY

**3.2** Compared to 2.5 in 2022

MEDIAN PRICE PER SO. FT.

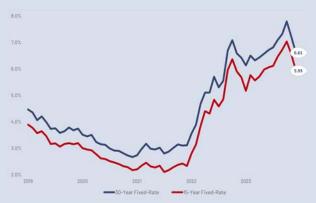
\$162.34 UP 0.7% from 2022

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.4% of the price at which they were originally listed.

#### **Houston-The Woodlands-Sugar Land MSA**

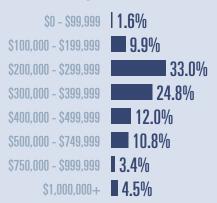
11.3%
8.2%
30.20
26.6%
13.5%
13.0%
<b>3.7</b> %
3.6%



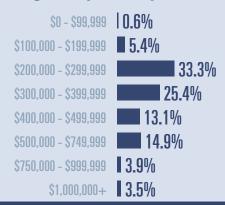
The median price per square foot in Houston-The Woodlands-Sugar Land has increased 55.0% since 2017.

1/0

# **Harris County**



# **Montgomery County**



The availability of homes priced under \$300,000 has decreased 29.5% since 2017.

# **Fort Bend County**

\$0 - \$99,999	0.2%
\$100,000 - \$199,999	1.7%
\$200,000 - \$299,999	18.3%
\$300,000 - \$399,999	32.9%
\$400,000 - \$499,999	18.8%
\$500,000 - \$749,999	20.6%
\$750,000 - \$999,999	<b>5.4</b> %
\$1,000,000+	2.2%

# **Galveston County**

\$0 - \$99,999	1.9%
\$100,000 - \$199,999	10.3%
\$200,000 - \$299,999	26.1%
\$300,000 - \$399,999	26.1%
\$400,000 - \$499,999	13.2%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.7</b> %
\$1,000,000+	<b>3.5</b> %

# Killeen-Temple Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# Killeen-Temple MSA by the numbers\*

**MEDIAN PRICE** 

\$267,800

**UP 1.1% from 2022** 

**ACTIVE LISTINGS** 

1,582

**UP 79.2% from 2022** 

AVERAGE DAYS ON MARKET

**57** 29 days more than 2022

**HOMES SOLD** 

6,315

**DOWN 19.8% from 2022** 

MONTHS OF INVENTORY

3.6

Compared to 2.1 in 2022

MEDIAN PRICE PER SO. FT.

\$152.32

**UP 3.7% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 96.0% of the price at which they were originally listed.

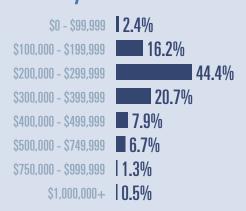
# Killeen-Temple MSA

\$0 - \$99,999	12.7%
\$100,000 - \$199,999	17.7%
\$200,000 - \$299,999	44.2%
\$300,000 - \$399,999	19.9%
\$400,000 - \$499,999	<b>7.5</b> %
\$500,000 - \$749,999	<b>6.4</b> %
\$750,000 - \$999,999	11.1%
\$1,000,000+	0.5%



The median price per square foot in Killeen-Temple has increased 84.1% since 2017.

# **Bell County**

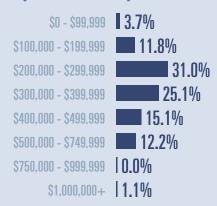


# **Coryell County**



The availability of homes priced under \$300,000 has decreased 26.9% since 2017.

# **Lampasas County**



<b>1</b> 2.6%	\$0 - \$99,999
10.6%	\$100,000 - \$199,999
26.3%	\$200,000 - \$299,999
24.7%	\$300,000 - \$399,999
13.7%	\$400,000 - \$499,999
14.2%	\$500,000 - \$749,999
<b>4.4</b> %	\$750,000 - \$999,999
<b>3.6</b> %	\$1,000,000+

# Laredo Metropolitan Statistical Area



# Laredo MSA by the numbers\*

**MEDIAN PRICE** 

\$228,750

**UP 1.7% from 2022** 

**ACTIVE LISTINGS** 

358

**UP 30.2**% from 2022

AVERAGE DAYS ON MARKET

**47**11 days more than 2022

**HOMES SOLD** 

1,186

**DOWN 10.1% from 2022** 

MONTHS OF INVENTORY

4.0

Compared to 3.1 in 2022

MEDIAN PRICE PER SQ. FT.

\$147.47

**UP 5.3% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 96.0% of the price at which they were originally listed.

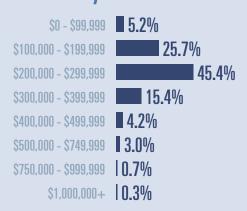
#### Laredo MSA



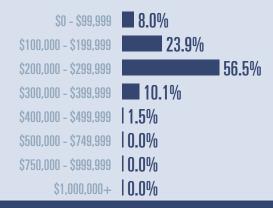


The median price per square foot in Laredo has increased 47.6% since 2017.

# **Webb County**



# **Maverick County**



The availability of homes priced under \$300,000 has decreased 16.5% since 2017.

# **Duval County**

\$0 - \$99,999	53.0%
\$100,000 - \$199,999	29.4%
\$200,000 - \$299,999	<b>5.9</b> %
\$300,000 - \$399,999	<b>5.9</b> %
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	<b>5.9</b> %
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

, , , , , , , , , , , , , , , , , , ,	<b>AO AOO OOO</b>
1,999 <b>2.6</b> %	\$0 - \$99,999
10.6%	\$100,000 - \$199,999
),999 <b>26.3</b> %	\$200,000 - \$299,999
),999 <b>24.7</b> %	\$300,000 - \$399,999
13.7%	\$400,000 - \$499,999
14 <b>.2</b> %	\$500,000 - \$749,999
1,999 <b>4.4</b> %	\$750,000 - \$999,999
100+ <b>3.6</b> %	\$1,000,000+

# **Longview Metropolitan Statistical Area**



# Longview MSA by the numbers\*

**MEDIAN PRICE** 

\$240,000

**UP 2.1% from 2022** 

**ACTIVE LISTINGS** 

575

**UP 25.6% from 2022** 

AVERAGE DAYS ON MARKET

**46** 14 days more than 2022 **HOMES SOLD** 

1,905

**DOWN 19% from 2022** 

MONTHS OF INVENTORY

4.2

Compared to 2.5 in 2022

MEDIAN PRICE PER SO. FT.

\$133.33

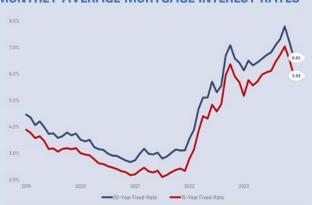
**UP 5.6% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 94.8% of the price at which they were originally listed.

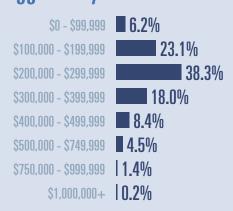
# **Longview MSA**

\$0 - \$99,999	7.1%
\$100,000 - \$199,999	26.7%
\$200,000 - \$299,999	37.3%
\$300,000 - \$399,999	15.0%
\$400,000 - \$499,999	<b>7.8</b> %
\$500,000 - \$749,999	<b>4.6</b> %
\$750,000 - \$999,999	l 1.2%
\$1,000,000+	10.3%



The median price per square foot in Longview has increased 66.2% since 2017.

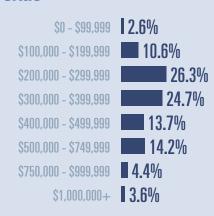
# **Gregg County**



# **Rusk County**



The availability of homes priced under \$300,000 has decreased 20.9% since 2017.



# **Lubbock Metropolitan Statistical Area**



# Lubbock MSA by the numbers\*

**MEDIAN PRICE** 

\$240,000 DOWN 0.5% from 2022

**ACTIVE LISTINGS** 

**1,137** UP 68.7% from 2022

AVERAGE DAYS ON MARKET

**38** 12 days more than 2022

**HOMES SOLD** 

**4,589**DOWN 4.3% from 2022

MONTHS OF INVENTORY

**3.2** Compared to 2.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$136.61 UP 0.6% from 2022

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 96.3% of the price at which they were originally listed.

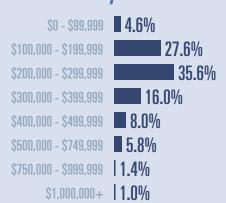
### **Lubbock MSA**

\$0 - \$99,999	<b>5.2</b> %
\$100,000 - \$199,999	27.8%
\$200,000 - \$299,999	35.0%
\$300,000 - \$399,999	15.7%
\$400,000 - \$499,999	8.1%
\$500,000 - \$749,999	<b>5.9</b> %
\$750,000 - \$999,999	1.4%
\$1,000,000+	11.0%

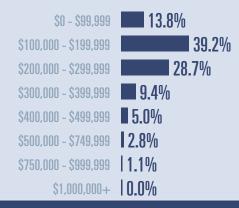


The median price per square foot in Lubbock has increased 54.9% since 2017.

# **Lubbock County**



# **Hockley County**



The availability of homes priced under \$300,000 has decreased 21.1% since 2017.

### **Hale County**

\$0 - \$99,999	31.3%
\$100,000 - \$199,999	38.6%
\$200,000 - \$299,999	15.9%
\$300,000 - \$399,999	9.7%
\$400,000 - \$499,999	11.7%
\$500,000 - \$749,999	<b>1</b> 2.3%
\$750,000 - \$999,999	10.6%
\$1,000,000+	10.0%

\$0 - \$99,999	<b>12.6</b> %
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	4.4%
\$1,000,000+	<b>3.6</b> %

# McAllen-Edinburg-Mission Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# McAllen-Edinburg-Mission MSA by the numbers\*

**MEDIAN PRICE** 

\$235,000

**UP 6.8% from 2022** 

**ACTIVE LISTINGS** 

1,570

**UP 52.6% from 2022** 

AVERAGE DAYS ON MARKET

64

14 days more than 2022

**HOMES SOLD** 

3,867

**DOWN 9% from 2022** 

MONTHS OF INVENTORY

5.8

Compared to 3.9 in 2022

MEDIAN PRICE PER SO. FT.

\$142.38

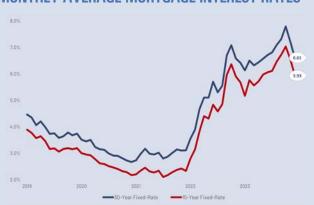
**UP 10.5% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.4% of the price at which they were originally listed.

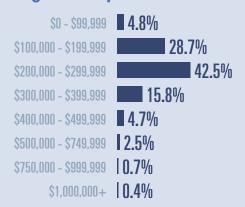
# McAllen-Edinburg-Mission MSA

\$0 - \$99,999	<b>4.8</b> %
\$100,000 - \$199,999	28.7%
\$200,000 - \$299,999	42.5%
\$300,000 - \$399,999	15.8%
\$400,000 - \$499,999	<b>4.7</b> %
\$500,000 - \$749,999	<b>1</b> 2.5%
\$750,000 - \$999,999	10.7%
\$1,000,000+	0.4%

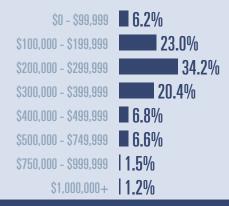


The median price per square foot in McAllen-Edinburg-Mission has increased 77.3% since 2017.

# **Hidalgo County**



# **Cameron County**



The availability of homes priced under \$300,000 has decreased 19.1% since 2017.

# **Starr County**

\$0 - \$99,999	20.5%
\$100,000 - \$199,999	33.3%
\$200,000 - \$299,999	39.8%
\$300,000 - \$399,999	<b>5.1</b> %
\$400,000 - \$499,999	1.3%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

# **Willacy County**

\$0 - \$99,999	16.3%
\$100,000 - \$199,999	38.8%
\$200,000 - \$299,999	20.4%
\$300,000 - \$399,999	8.2%
\$400,000 - \$499,999	<b>4.1</b> %
\$500,000 - \$749,999	12.2%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%

# Midland Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# Midland MSA by the numbers\*

**MEDIAN PRICE** 

\$335,000

**UP 3.7% from 2022** 

**ACTIVE LISTINGS** 

**493**DOWN 17% from 2022

AVERAGE DAYS ON MARKET

46 Unchanged from 2022 **HOMES SOLD** 

2,617

**DOWN 11.4**% from **2022** 

MONTHS OF INVENTORY

2.2

Compared to 2.3 in 2022

MEDIAN PRICE PER SQ. FT.

\$167.68

**UP 4.8% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.9% of the price at which they were originally listed.

#### Midland MSA

2.2%	\$0 - \$99,999
<b>7.6</b> %	\$100,000 - \$199,999
27.2%	\$200,000 - \$299,999
30.1%	\$300,000 - \$399,999
12.4%	\$400,000 - \$499,999
14.1%	\$500,000 - \$749,999
<b>4.1</b> %	\$750,000 - \$999,999
<b>12.4</b> %	\$1,000,000+

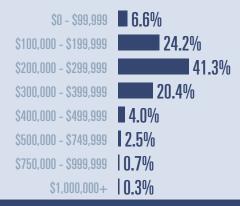


The median price per square foot in Midland has increased 33.5% since 2017.

# **Midland County**

\$0 - \$99,999	2.2%
\$100,000 - \$199,999	<b>7.2</b> %
\$200,000 - \$299,999	27.1%
\$300,000 - \$399,999	30.5%
\$400,000 - \$499,999	12.4%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.0</b> %
\$1,000,000+	2.4%

# **Ector County**



The availability of homes priced under \$300,000 has decreased 27.2% since 2017.

# **Howard County**

25.9%	\$0 - \$99,999
33.2%	\$100,000 - \$199,999
22.3%	\$200,000 - \$299,999
11.3%	\$300,000 - \$399,999
<b>5.9</b> %	\$400,000 - \$499,999
11.4%	\$500,000 - \$749,999
0.0%	\$750,000 - \$999,999
I N N0/n	\$1,000,000+

# **Scurry County**

25.0%	\$0 - \$99,999
39.4%	\$100,000 - \$199,999
25.0%	\$200,000 - \$299,999
<b>6.1</b> %	\$300,000 - \$399,999
11.5%	\$400,000 - \$499,999
12.3%	\$500,000 - \$749,999
10.8%	\$750,000 - \$999,999
10.0%	\$1,000,000+

# **Odessa Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Odessa MSA by the numbers\*

**MEDIAN PRICE** 

\$247,500

**UP 0.6% from 2022** 

**ACTIVE LISTINGS** 

**360** DOWN 24.7% from 2022

AVERAGE DAYS ON MARKET

**53** 5 days more than 2022

**HOMES SOLD** 

1,813

**DOWN 6.1% from 2022** 

MONTHS OF INVENTORY

2.2

Compared to 2.9 in 2022

MEDIAN PRICE PER SQ. FT.

\$141.81

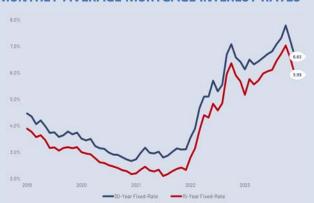
**UP 3.3% from 2022** 

\* Data includes new and existing home sales.

#### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



#### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.2% of the price at which they were originally listed.

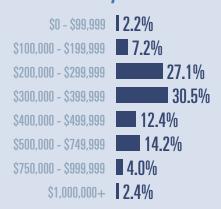
#### **Odessa MSA**

\$0 - \$99,999	<b>6.6</b> %
\$100,000 - \$199,999	24.2%
\$200,000 - \$299,999	41.3%
\$300,000 - \$399,999	20.4%
\$400,000 - \$499,999	<b>4.0</b> %
\$500,000 - \$749,999	2.5%
\$750,000 - \$999,999	l <b>0.7</b> %
\$1,000,000+	10.3%

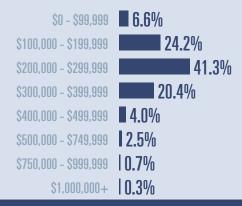


The median price per square foot in Odessa has increased 39.4% since 2017.

# **Midland County**

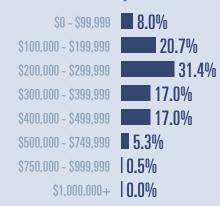


# **Ector County**



The availability of homes priced under \$300,000 has decreased 18.3% since 2017.

# **Andrews County**



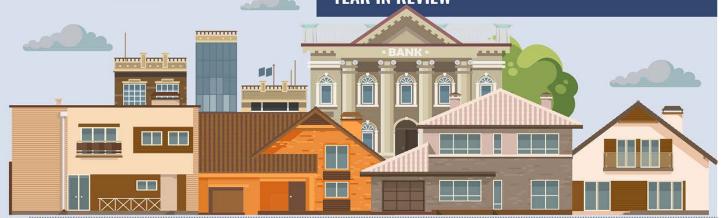
# **Ward County**

\$0 - \$99,999	8.2%
\$100,000 - \$199,999	37.0%
\$200,000 - \$299,999	32.9%
\$300,000 - \$399,999	<b>16.4</b> %
\$400,000 - \$499,999   1	.4%
\$500,000 - \$749,999	1.1%
\$750,000 - \$999,999 <b>  0</b>	.0%
\$1,000,000+	.0%

# San Angelo Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# San Angelo MSA by the numbers\*

**MEDIAN PRICE** 

\$250,000

**UP 2% from 2022** 

**ACTIVE LISTINGS** 

323

**UP 19.6% from 2022** 

AVERAGE DAYS ON MARKET

**45** 13 days more than 2022

**HOMES SOLD** 

1,478

**DOWN 14.2% from 2022** 

MONTHS OF INVENTORY

2.9

Compared to 2.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$151.88

**UP 2.7% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.0% of the price at which they were originally listed.

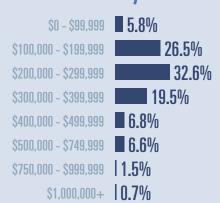
# San Angelo MSA

\$0 - \$99,999	<b>5.8</b> %
\$100,000 - \$199,999	26.5%
\$200,000 - \$299,999	32.6%
\$300,000 - \$399,999	19.4%
\$400,000 - \$499,999	<b>6.8</b> %
\$500,000 - \$749,999	<b>6.6</b> %
\$750,000 - \$999,999	11.6%
\$1,000,000+	10.7%

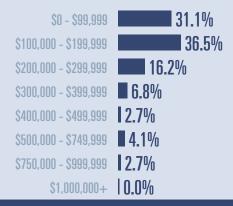


The median price per square foot in San Angelo has increased 56.4% since 2017.

# **Tom Green County**

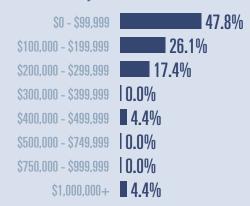


# **Runnels County**



The availability of homes priced under \$300,000 has decreased 24.7% since 2017.

# **Coke County**



# **Irion County**

\$0 - \$99,999	9.1%
\$100,000 - \$199,999	27.3%
\$200,000 - \$299,999	27.3%
\$300,000 - \$399,999	9.1%
\$400,000 - \$499,999	10.0%
\$500,000 - \$749,999	18.2%
\$750,000 - \$999,999	9.1%
\$1,000,000+	0.0%

# San Antonio-New Braunfels Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# San Antonio-New Braunfels MSA by the numbers\*

**MEDIAN PRICE** 

\$312,000

**DOWN 2.5% from 2022** 

**ACTIVE LISTINGS** 

10,476

**UP 48.2**% from 2022

AVERAGE DAYS ON MARKET

**67** 30 days more than 2022

**HOMES SOLD** 

33,454

**DOWN 9.9% from 2022** 

MONTHS OF INVENTORY

4.1

Compared to 3.0 in 2022

MEDIAN PRICE PER SO. FT.

\$169.84

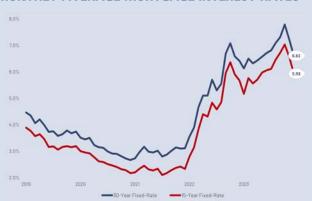
**DOWN 2.2% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 94.1% of the price at which they were originally listed.

### San Antonio-New Braunfels MSA

1.4%	\$0 - \$99,999
9.4%	\$100,000 - \$199,999
34.6%	\$200,000 - \$299,999
25.9%	\$300,000 - \$399,999
12.1%	\$400,000 - \$499,999
11.5%	\$500,000 - \$749,999
<b>3.2</b> %	\$750,000 - \$999,999
119%	\$1,000,000+

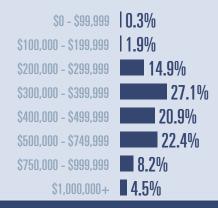


The median price per square foot in San Antonio-New Braunfels has increased 57.2% since 2017.

# **Bexar County**



# **Comal County**



The availability of homes priced under \$300,000 has decreased 31.0% since 2017.

# **Guadalupe County**

\$0 - \$99,999	l <b>0.5</b> %
\$100,000 - \$199,999	3.4%
\$200,000 - \$299,999	33.8%
\$300,000 - \$399,999	39.4%
\$400,000 - \$499,999	14.1%
\$500,000 - \$749,999	<b>7.2</b> %
\$750,000 - \$999,999	1.2%
\$1,000,000+	l 0.5%

# **Kendall County**

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	0.4%
\$200,000 - \$299,999	2.5%
\$300,000 - \$399,999	9.1%
\$400,000 - \$499,999	21.0%
\$500,000 - \$749,999	37.1%
\$750,000 - \$999,999	18.0%
\$1,000,000+	12.0%

# **Sherman-Denison Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Sherman-Denison MSA by the numbers\*

**MEDIAN PRICE** 

\$309,000

**UP 3.3% from 2022** 

**ACTIVE LISTINGS** 

725

**UP 37.8% from 2022** 

AVERAGE DAYS ON MARKET

**66** 32 days more than 2022

**HOMES SOLD** 

2,352

**DOWN 6.3% from 2022** 

MONTHS OF INVENTORY

3.9

Compared to 3.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$178.59

**UP 2% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 93.8% of the price at which they were originally listed.

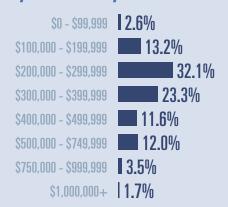
### **Sherman-Denison MSA**

<b>2.6</b> %	\$0 - \$99,999
13.2%	\$100,000 - \$199,999
32.1%	\$200,000 - \$299,999
23.3%	\$300,000 - \$399,999
11.6%	\$400,000 - \$499,999
12.0%	\$500,000 - \$749,999
3.5%	\$750,000 - \$999,999
1.7%	\$1,000,000+

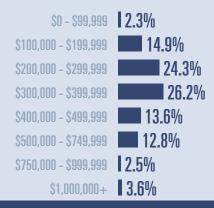


The median price per square foot in Sherman-Denison has increased 88.2% since 2017.

# **Grayson County**

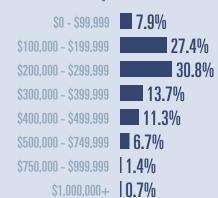


### **Cooke County**



The availability of homes priced under \$300,000 has decreased 39.7% since 2017.

# **Fannin County**



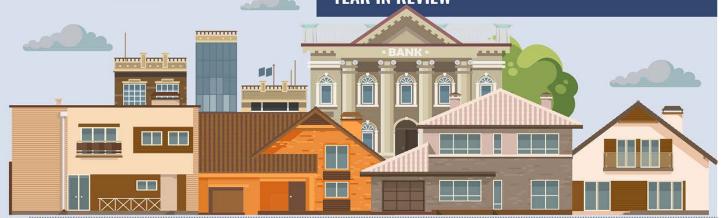
### Texas

\$0 - \$99,999	2.6%
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.4</b> %
\$1,000,000+	<b>3.6</b> %

# **Texarkana Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Texarkana MSA by the numbers\*

**MEDIAN PRICE** 

\$189,000 DOWN 5.5% from 2022

**ACTIVE LISTINGS** 

**206** UP 24.9% from 2022

AVERAGE DAYS ON MARKET

**58** 16 days more than 2022

**HOMES SOLD** 

790

**DOWN 7.4% from 2022** 

MONTHS OF INVENTORY

**4.0** Compared to 2.5 in 2022

MEDIAN PRICE PER SO. FT.

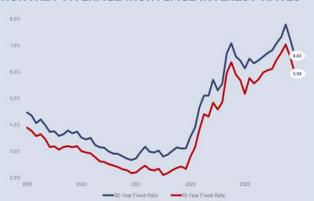
\$113.78 UP 0.8% from 2022

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE

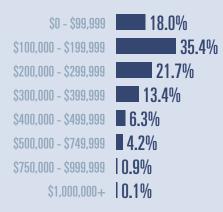


### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 93.2% of the price at which they were originally listed.

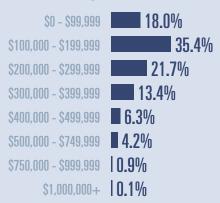
### **Texarkana MSA**



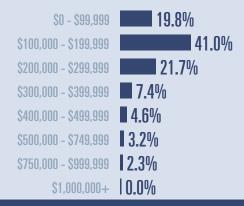


The median price per square foot in Texarkana has increased 51.7% since 2017.

## **Bowie County**



# **Cass County**



The availability of homes priced under \$300,000 has decreased 17.9% since 2017.

# **Titus County**

<b>5.3</b> %	\$0 - \$99,999
29.2%	\$100,000 - \$199,999
33.5%	\$200,000 - \$299,999
13.4%	\$300,000 - \$399,999
11.0%	\$400,000 - \$499,999
<b>4.3</b> %	\$500,000 - \$749,999
1.9%	\$750,000 - \$999,999
1.4%	\$1,000,000+

# **Morris County**

22.5%	\$0 - \$99,999
39.7%	\$100,000 - \$199,999
21.6%	\$200,000 - \$299,999
9.9%	\$300,000 - \$399,999
<b>1</b> 2.7%	\$400,000 - \$499,999
11.8%	\$500,000 - \$749,999
10.0%	\$750,000 - \$999,999
1.8%	\$1,000,000+

# **Tyler Metropolitan Statistical Area**



# REAL 2023 YEAR IN REVIEW



# Tyler MSA by the numbers\*

**MEDIAN PRICE** 

\$315,000

**UP 3.3% from 2022** 

**ACTIVE LISTINGS** 

802

**UP 62.4% from 2022** 

AVERAGE DAYS ON MARKET

**42** 14 days more than 2022 **HOMES SOLD** 

2,663

**DOWN 15.2% from 2022** 

MONTHS OF INVENTORY

4.1

Compared to 2.6 in 2022

MEDIAN PRICE PER SQ. FT.

\$171.80

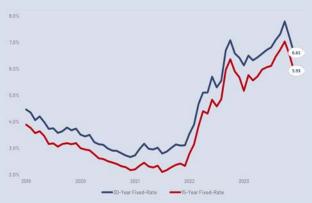
**UP 4% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.8% of the price at which they were originally listed.

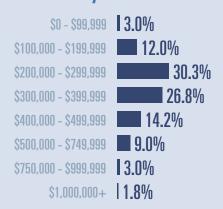
# **Tyler MSA**

\$0 - \$99,999	<b>I</b> 3.0%
\$100,000 - \$199,999	12.0%
\$200,000 - \$299,999	30.3%
\$300,000 - \$399,999	26.8%
\$400,000 - \$499,999	14.2%
\$500,000 - \$749,999	9.0%
\$750,000 - \$999,999	<b>1</b> 3.0%
\$1,000,000+	l 1.8%

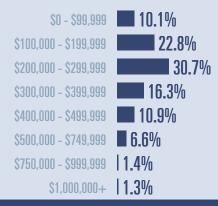


The median price per square foot in Tyler has increased 72.7% since 2017.

# **Smith County**



# **Wood County**



The availability of homes priced under \$300,000 has decreased 37.3% since 2017.

# **Cherokee County**

12.7%	\$0 - \$99,999
29.3%	\$100,000 - \$199,999
21.2%	\$200,000 - \$299,999
17.3%	\$300,000 - \$399,999
<b>6.3</b> %	\$400,000 - \$499,999
10.6%	\$500,000 - \$749,999
2.2%	\$750,000 - \$999,999
l በ <b>ፍ</b> 0%	\$1 NNN NNN_

### Texas

\$0 - \$99,999	<b>12.6</b> %
\$100,000 - \$199,999	10.6%
\$200,000 - \$299,999	26.3%
\$300,000 - \$399,999	24.7%
\$400,000 - \$499,999	13.7%
\$500,000 - \$749,999	14.2%
\$750,000 - \$999,999	<b>4.4</b> %
\$1,000,000+	<b>3.6</b> %

# Victoria Metropolitan Statistical Area



# Victoria MSA by the numbers\*

**MEDIAN PRICE** 

\$239,950

**UP 0.4% from 2022** 

**ACTIVE LISTINGS** 

230

**UP 27.1% from 2022** 

AVERAGE DAYS ON MARKET

**64** 14 days more than 2022 HOMES SOLD

780

**DOWN 23.7% from 2022** 

MONTHS OF INVENTORY

4.5

Compared to 2.6 in 2022

MEDIAN PRICE PER SQ. FT.

\$144.58

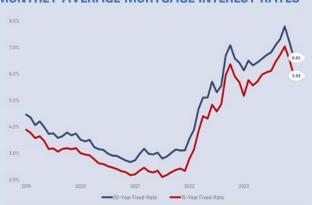
**UP 2.9% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE

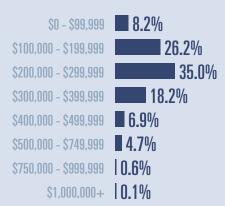


### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 94.8% of the price at which they were originally listed.

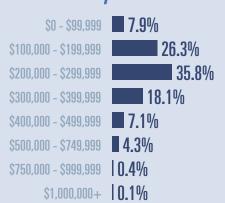
### **Victoria MSA**



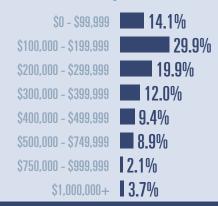


The median price per square foot in Victoria has increased 49.0% since 2017.

# **Victoria County**

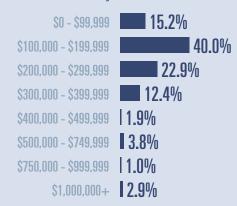


# **Calhoun County**



The availability of homes priced under \$300,000 has decreased 21.4% since 2017.

# **Lavaca County**



# **Goliad County**

\$0 - \$99,999	14.7%
\$100,000 - \$199,999	23.5%
\$200,000 - \$299,999	17.7%
\$300,000 - \$399,999	20.6%
\$400,000 - \$499,999	2.9%
\$500,000 - \$749,999	14.7%
\$750,000 - \$999,999	<b>5.9</b> %
\$1,000,000+	0.0%

# Waco Metropolitan Statistical Area



# REAL 2023 YEAR IN REVIEW



# Waco MSA by the numbers\*

**MEDIAN PRICE** 

\$284,700

**UP 3.5% from 2022** 

**ACTIVE LISTINGS** 

849

**UP 78% from 2022** 

AVERAGE DAYS ON MARKET

**55** 27 days more than 2022

**HOMES SOLD** 

2,764

**DOWN 18.5% from 2022** 

MONTHS OF INVENTORY

4.0

Compared to 2.4 in 2022

MEDIAN PRICE PER SQ. FT.

\$170.67

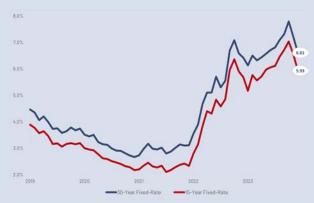
**UP 3.4% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 94.1% of the price at which they were originally listed.

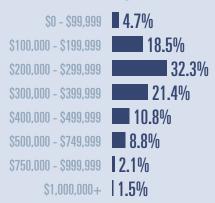
### **Waco MSA**

\$0 - \$99,999	<b>5.4</b> %
\$100,000 - \$199,999	18.9%
\$200,000 - \$299,999	32.0%
\$300,000 - \$399,999	21.0%
\$400,000 - \$499,999	10.6%
\$500,000 - \$749,999	8.6%
\$750,000 - \$999,999	2.1%
\$1,000,000+	1.4%

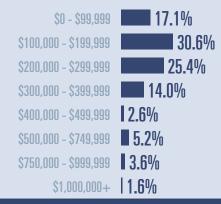


The median price per square foot in Waco has increased 80.9% since 2017.

# **McLennan County**



# **Limestone County**



The availability of homes priced under \$300,000 has decreased 30.8% since 2017.

### **Texas**

<b>1</b> 2.6%	\$0 - \$99,999
10.6%	\$100,000 - \$199,999
26.3%	\$200,000 - \$299,999
24.7%	\$300,000 - \$399,999
13.7%	\$400,000 - \$499,999
14.2%	\$500,000 - \$749,999
4.4%	\$750,000 - \$999,999
3.6%	\$1,000,000+

# Wichita Falls Metropolitan Statistical Area



# Wichita Falls MSA by the numbers\*

**MEDIAN PRICE** 

\$189,500

**UP 5.3% from 2022** 

**ACTIVE LISTINGS** 

396

**UP 29% from 2022** 

AVERAGE DAYS ON MARKET

**37** 13 days more than 2022

**HOMES SOLD** 

1,898

**DOWN 11.6% from 2022** 

MONTHS OF INVENTORY

3.0

Compared to 2.2 in 2022

MEDIAN PRICE PER SQ. FT.

\$120.98

**UP 4.1% from 2022** 

\* Data includes new and existing home sales.

### 4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



### MONTHLY AVERAGE MORTGAGE INTEREST RATES



On average, homes sold at 95.3% of the price at which they were originally listed.

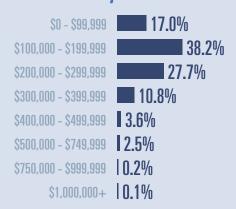
### Wichita Falls MSA

16.8%	\$0 - \$99,999
37.8%	\$100,000 - \$199,999
26.5%	\$200,000 - \$299,999
11.4%	\$300,000 - \$399,999
<b>4.1</b> %	\$400,000 - \$499,999
<b>1</b> 3.0%	\$500,000 - \$749,999
0.4%	\$750,000 - \$999,999
0.1%	\$1,000,000+

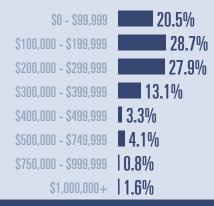


The median price per square foot in Wichita Falls has increased 71.9% since 2017.

# **Wichita County**



# **Young County**



The availability of homes priced under \$300,000 has decreased 14.6% since 2017.

# **Archer County**



### **Clay County**

\$0 - \$99,999	15.3%	
\$100,000 - \$199,999		46.0%
\$200,000 - \$299,999	16.2%	
\$300,000 - \$399,999	12.6%	
\$400,000 - \$499,999	3.6%	
\$500,000 - \$749,999	2.7%	
\$750,000 - \$999,999	<b>12.7</b> %	
\$1,000,000+	0.9%	