

# Tray Bates

*Chairman, Texas REALTORS®*

## **Speaker intro\***

Tray Bates, the President and Broker/Owner of Bates Commercial LLC, is the 2019 Chairman of Texas REALTORS®. In this position, he serves as the top officer on the association's Leadership Team.

A third-generation commercial real estate broker with experience throughout Texas, Tray has provided real estate services from Dallas-Fort Worth to South Texas since 1993. Tray has a vision for building upon the strengths of the real estate community to better serve consumers and REALTORS®. Recognized for his outstanding service in the real estate industry, Tray received the REALTOR® of the Year award from the Corpus Christi Association of REALTORS® in 2009 and was recognized as a "Heavy Hitter" by the *Dallas Business Journal* in 2002. Tray is a committed leader of the REALTOR® organization and has held key leadership roles in numerous positions at the local, state and national levels. In 2011, he served as Chairman of the Corpus Christi Association of REALTORS®. Tray is also a founding member of the South Texas Commercial Association and served as president of that organization in 2012 and 2015. He has served as a member of the Texas REALTORS® Board of Directors since 2009 and has been involved in numerous committees. He was appointed by the National Association of REALTORS® as the 2019 REALTOR® Party Fundraising Liaison and is immediate past chair of the NAR Commercial Committee.

*\*Feel free to use the additional information below to tailor the introduction to your audience*

## **Supplemental information**

### ***Local association service and activities***

- *Corpus Christi Association of REALTORS® Board of Directors, including Chairman (2008-2012)*
- *South Texas Commercial Association of REALTORS® Board of Directors, including Chairman (2011-2015)*
- *REALTOR® of the Year – Corpus Christi Association of REALTORS® (2009)*
- *Smart growth Grant Project with Corpus Christi Association of the REALTORS® and the Corpus Christi Downtown Management District to 3D Model, Geocode, Photo render and map Downtown area buildings (2012)*
- *Served on the following Corpus Christi Association of REALTORS® (CCAR) committees:*
  - *Government Affairs Committee (2004-Present)*
  - *TREPAC (2004-Present)*
  - *Finance Committee Chair (2009)*
  - *Real Estate Institute Board Member (2009-2012)*
  - *Commercial Division, Founding Chairman (2009)*

### ***State association service and activities***

- *Texas REALTORS® Board of Directors (2010-2017), including Secretary/Treasurer (2017)*
- *Budget and Finance Committee (Chair, 2017)*
- *Texas REALTORS® Executive Committee Appointee (2010)*
- *PIC/Political Affairs Committee Liaison (2011)*
- *PIC/Political Affairs Committee Chair (2013-14)*
- *Regional Vice President, Region 11/Executive Committee (2010-2014)*
- *Legislative Management Team (2012-14)*

- Commercial Forms Licensing Advisory Group Chairman (2014-15)
- Website Task Force (2012-14)
- Public Policy Business Issues (2010-Present)
- Public Policy Commercial (2013-Present)
- SIOR Benefits and Services Committee (2010-11)

***National association service and activities***

- REALTOR® Party Fundraising Liaison (2018)
- REALTORS® Party Fundraising Chair (2019)
- National Association of REALTORS® (NAR) Leadership Academy (2012)
- NAR Board of Directors (2012-Present)
- NAR RPAC Fundraising Trustee (2018)
- NAR Commercial Committee Chair (2018)
- NAR Commercial Leadership Forum, Vice Chairman (2012-13)
- NAR Commercial Leadership Forum, Chairman (2013-14)
- NAR Committees:
  - Natural Disaster Task Force (2009-10)
  - Commercial PAG (2012)
  - Commercial Membership (2013)
  - Defining REALTOR® for the Future (2013-14)
  - Commercial Legislative and Regulatory Subcommittee (2010-11)
  - Commercial Real Estate Advisory Board (2017)
  - Commercial Research Subcommittee (2011-12)
  - Commercial Leadership Forum (2012-14)
  - Commercial Committee (2011-present; Chair - 2017)
  - RPAC Major Investor Council (2013-Present)
  - Public Policy Coordinating Committee (2017)

***Professional experience, honors***

Professional designations include:

- Certified Commercial Investment Member (CCIM)
- Society of Industrial and Office REALTORS® (SIOR)
- Certified International Property Specialist (CIPS)
- RPAC Hall of Fame

***Education***

*Texas Christian University*

***Other volunteer work***

- St. James Episcopal School Board of Trustees, Member
- City of Sinton 4B Economic Development Board, Member
- Boy Scouts of America, Cub Scouts Pack 11 Den Leader
- Nueces County Beach Management Advisory Committee, Member
- Corpus Christi Downtown Management District, Vice Chair
- Women's Shelter of South Texas Fundraiser Volunteer and Contributor

