

# Alternate GRI application

Please complete form below.

The following accredited courses may be used to earn the GRI Designation. You must earn at least four credits within each GRI category, for a total of 12 credits between the three categories. The number following the course title indicates how many credits are awarded for that course. Mark which courses you would like considered for credit toward your GRI Designation.



## GRI Finance (4)

- GRI: Real Estate Finance Core Course (4)**
- AHWD: At Home with Diversity (1)
- ALC: Tax Deferred 1031 Exchanges (2)
- ALC: Tax Implications of Real Estate (2)
- ALC: Land Investment Analysis (2)
- CRS: 204, Income Properties (2)
- CRS: 205, Financing (2)
- KS\*: Contract Law for Real Estate Professionals (1/2)
- KS\*: Real Estate Investing Made Clear (1/2)
- KS\*: Successful Buyer Client Systems (1/2)
- SFR: Short Sale & Foreclosure Resource (1)

## GRI Brokerage (4)

- GRI: Real Estate Brokerage Core Course (4)**
- ALC: Ethics in Real Estate and Business (2)
- CRB: Business Planning for Maximum Results (2)
- CRB: Marketing Strategies that Deliver Results (2)
- CRB: Position your Business for Profit (2)
- CRB: Real Estate is Risky Business (2)
- CRB: Sales Leadership that Drives Performance (2)
- CRB: Understanding and Leveraging Teams (2)
- CRS: 200, Business Planning & Marketing (2)
- CRS: 103, Mastering Positive Change in Today's World (1)
- GREEN: Green 300, Greening your Real Estate Business (1)
- PMN: The Business of Your Business (1)
- PMN: Harnessing the Power—Skills Based Performance Mgmt. (1)

## GRI Marketing (4)

- GRI: Real Estate Marketing Core Course (4)**
- ABR: Designation Core Course (2)
- ALC: Agricultural Land Brokerage & Marketing (2)
- ALC: Essentials of Negotiations (2)
- ALC: Practical Navigation for Land Professionals (2)
- CRB: Tech Tools & Tips for a Successful Business (2)
- CRS: 201, Listings (2)
- CRS: 202, Sales (2)
- CRS: 210, Referrals (2)
- CRS: 206, Technology (2)
- SRS: Seller Representative Specialist Designation Course (2)
- ABR: Effective Negotiating for Real Estate Professionals (1)
- ABR: Generation Buy (1)
- ABR: New Home Construction and Buyer Representation (1)
- ABR: Real Estate Marketing Reboot (1)
- e-PRO: Day 1 (1)
- GREEN: 100, Real Estate for a Sustainable Future (1)
- KS\*: Contract Law for Real Estate Professionals (1/2)
- KS\*: Tax Considerations for Home Owners (1/2)
- PMN: Networking & Referrals (1)
- RSPS: Resort & Second Home Property Specialist (1)

\*KS - Keynote Series online courses

Name as it appears on license

TREC license #

Address

City

State, ZIP

Phone

Email address

### Send to

Texas Association of REALTORS®  
Attention: Professional Development  
1115 San Jacinto Blvd. Ste. 200  
Austin, TX 78701  
or  
education@texasrealtors.com

## Registration fees

Please visit [TexasRealEstate.com/Education](http://TexasRealEstate.com/Education) for course descriptions and upcoming class dates. The processing fee for the alternate GRI® is \$47, and includes course attendance verification, a frame-ready GRI Designation certificate, and the NAR designation fee.

Method of payment  Check  Visa  Mastercard  
 Money order  Discover  American Express

Name on card

Credit card number

Expiration date

Signature